

# 2006

2006 Annual Report • Notice of Annual Meeting • Proxy Statement

**BED BATH &  
BEYOND®**  
Beyond any store of its kind.®

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**[www.bedbathandbeyond.com](http://www.bedbathandbeyond.com)**  
Beyond any site of its kind.®

## **T O U R F E L L O W S H A R E H O L D E R S :**

We say it every year. We get to work each day with talented, dedicated people. We hear it from others, from outside our Company, or who join us from other organizations. We hear it from those who provide merchandise and services to our Company. Most importantly, we hear it from our customers. We have heard it described as “passion,” or as a “can-do” attitude. Whatever it is, it has taken a thought in 1971 to a chain of 34 stores in 1992 and, today, transformed it into a Company that at the end of fiscal 2006 comprised 888 Bed Bath & Beyond, Christmas Tree Shops and Harmon stores in 48 states, the District of Columbia and Puerto Rico. Now that passion is extended to another phase in our customers’ life-cycle with the addition of buybuy BABY this past March. We say this every year and never get tired of it: we are excited about the prospects for our Company, not only for the benefits our continued profitable growth will present to our customers, shareholders and vendor partners, but for the opportunities that growth will provide our more than 35,000 associates who amaze us each day with their energy, talent, dedication and hard work.

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## Consolidated Selected Financial Data (in thousands, except per share and selected operating data)

Fiscal Year Ended <sup>(1)</sup>

	March 3, 2007	Feb. 25, 2006	Feb. 26, 2005	Feb. 28, 2004 <sup>(2)</sup>	March 1, 2003	March 2, 2002	March 3, 2001	Feb. 26, 2000	Feb. 27, 1999	Feb. 28, 1998	March 1, 1997	Feb. 25, 1996	Feb. 26, 1995	Feb. 27, 1994	Feb. 28, 1993
<b>STATEMENT OF EARNINGS DATA</b>															
Net sales	\$ 6,617,429	\$ 5,809,562	\$ 5,147,678	\$ 4,477,981	\$ 3,665,164	\$ 2,927,962	\$ 2,396,655	\$ 1,857,505	\$ 1,382,345	\$ 1,057,135	\$ 816,912	\$ 597,352	\$ 437,807	\$ 304,571	\$ 216,411
Gross profit	2,835,402	2,485,748	2,186,301	1,876,664	1,518,547	1,207,566	986,459	766,801	576,125	441,016	341,168	250,036	183,819	127,972	90,528
Operating profit	889,401	879,171	792,414	639,343	480,057	346,100	272,838	209,340	158,052	118,914	90,607	67,585	51,685	36,906	26,660
Net earnings	594,244	572,847	504,964	399,470	302,179	219,599	171,922	131,229	97,346	73,142	55,015	39,459	30,013	21,887	15,960
Net earnings per share – Diluted <sup>(3)</sup>	\$ 2.09	\$ 1.92	\$ 1.65	\$ 1.31	\$ 1.00	\$ 0.74	\$ 0.59	\$ 0.46	\$ 0.34	\$ 0.26	\$ 0.20	\$ 0.14	\$ 0.11	\$ 0.08	\$ 0.06
<b>SELECTED OPERATING DATA</b>															
Number of stores open (at period end)	888	809	721	629	519	396	311	241	186	141	108	80	61	45	38
Total square feet of store space (at period end)	27,794,000	25,502,000	22,945,000	20,472,000	17,452,000	14,724,000	12,204,000	9,815,000	7,688,000	5,767,000	4,347,000	3,214,000	2,339,000	1,512,000	1,128,000
Percentage increase in comparable store sales	4.9%	4.6%	4.5%	6.3%	7.9%	7.1%	5.0%	9.2%	7.6%	6.4%	6.1%	3.8%	12.0%	10.6%	7.2%
<b>BALANCE SHEET DATA (AT PERIOD END)</b>															
Working capital	\$ 1,553,541	\$ 1,082,399	\$ 1,223,409	\$ 1,199,752	\$ 914,220	\$ 715,439	\$ 532,524	\$ 360,585	\$ 267,557	\$ 188,293	\$ 127,333	\$ 91,331	\$ 74,390	\$ 56,001	\$ 34,842
Total assets	3,959,304	3,382,140	3,199,979	2,865,023	2,188,842	1,647,517	1,195,725	865,800	633,148	458,330	329,925	235,810	176,678	121,468	76,654
Long-term debt	–	–	–	–	–	–	–	–	–	–	–	5,000	16,800	13,300	–
Shareholders' equity <sup>(4)</sup>	\$ 2,649,151 <sup>(5)</sup>	\$ 2,262,450	\$ 2,203,762	\$ 1,990,820	\$ 1,451,921	\$ 1,094,350	\$ 817,018	\$ 559,045	\$ 411,087	\$ 295,397	\$ 214,361	\$ 151,446	\$ 108,939	\$ 77,305	\$ 54,643

<sup>(1)</sup> Each fiscal year represents 52 weeks, except for fiscal 2006 (ended March 3, 2007) and fiscal 2000 (ended March 3, 2001) which represents 53 weeks, and fiscal 1996 (ended March 1, 1997) which represents 52 weeks and 6 days.

<sup>(2)</sup> On June 19, 2003, the Company acquired Christmas Tree Shops, Inc.

<sup>(3)</sup> Net earnings per share amounts for fiscal 2000 and prior have been adjusted for two-for-one stock splits of the Company's common stock (each of which was effected in the form of a 100% stock dividend), which were distributed in fiscal 2000, 1998, 1996 and 1993. The Company has not declared any cash dividends in any of the fiscal years noted above.

<sup>(4)</sup> In fiscal 2006, 2005 and 2004, the Company repurchased approximately \$301 million, \$598 million and \$350 million of its common stock, respectively.

<sup>(5)</sup> The Company adopted Staff Accounting Bulletin 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements" resulting in a one-time net reduction to Shareholders' equity. See Note 2 in the Consolidated Financial Statements.

## To Our Fellow Shareholders: *Continued from front cover*

On the following pages, we present an overview of our recently completed fiscal 2006. We also will provide you with the information you need in connection with our upcoming Annual Meeting.

Fiscal 2006 was our 36th year of operations, and our 15th as a public company. As set forth below, the results during fiscal 2006 were our best ever. Here are some of the highlights:

- **Net earnings for the fiscal year (fifty-three weeks) ended March 3, 2007 were \$2.09 per diluted share. This included a non-recurring charge of approximately \$.07 per diluted share to protect our associates from certain potential adverse tax consequences arising pursuant to Internal Revenue Code Section 409A. The \$2.09 exceeded fiscal 2005 (fifty-two weeks) net earnings of \$1.92 per diluted share by approximately 8.9%. Earnings before the one-time charge exceeded fiscal 2005 per share net earnings by approximately 12%. Recall that, as previously disclosed, fiscal 2005 included only one-half year of stock option expense related to our Company's early adoption of SFAS No.123(R) while fiscal 2006 included a full year.**
- **Net sales for fiscal 2006 (fifty-three weeks) were approximately \$6.6 billion, an increase of approximately 13.9% from the prior year's sales of \$5.8 billion.**
- **Comparable store sales for fiscal 2006 increased by approximately 4.9%, on top of an increase of approximately 4.6% in fiscal 2005. All comparable store sales percentages are calculated based on an equivalent number of weeks for each annual period.**
- **During fiscal 2006, we opened 74 new Bed Bath & Beyond stores. We ended the year with 815 Bed Bath & Beyond stores in 48 states, the District of Columbia and Puerto Rico, 34 Christmas Tree Shops stores in eight states, and 39 Harmon stores in three states.**
- **At the close of fiscal 2006, cash and investments totaled approximately \$1.1 billion, even after deducting cash used in our expansion program, ongoing infrastructure enhancements and share repurchase activity.**
- **We returned approximately \$301 million in value to our shareholders during our fiscal fourth quarter through our ongoing share repurchase program.**

In addition, during the past year our Company continued its efforts toward the reduction of its consumption of natural resources, which we discussed in our letter last year. For example, our Company opened a pilot Bed Bath & Beyond store that incorporates a range of design and technology features to reduce energy consumption, such as skylights coupled with automatic light dimmers and advanced control programming in a system that creates energy savings equivalent to turning 25% of the store's lights off every day for 16 hours. This store also features compact fluorescent lighting in vignettes, LED building sign lighting instead of neon, and a number of other conservation technologies including solar sink faucets that use ambient light to power the equipment that automatically turns water on and off, saving both energy and water. Further, our Company started buying hybrid cars for certain personnel whose jobs entail frequent car travel. Looking forward, our Company has plans to install solar arrays on four New Jersey facilities. When completed, these facilities will make us one of the largest solar energy producers in the State of New Jersey, conserving an estimated 109,500 barrels of oil and reducing carbon dioxide by 38 million pounds over a 30-year period. Our Company also established a committee of senior management to oversee and coordinate our many efforts in the area of energy conservation and general environmental responsibility, and to evaluate means available to make more public disclosure on our response to these important issues.

We also want to take this opportunity to introduce Patrick Gaston to our fellow shareholders. Patrick has been elected to our Board of Directors and brings a wealth of wisdom and experience from his many years at Verizon, where he has served in a variety of management positions and now heads Verizon Foundation. He also serves on the boards of various charitable organizations.

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As we continue to widen the gap between ourselves and our competitors, that widening is first and last a testament to the abilities and passion of our people. Culturally, we focus every day on the many, many things we can do better, but we like to take this one opportunity each year to make sure you, our fellow shareholders, understand whatever successes are represented by the results reported here are credited to our Bed Bath & Beyond, Christmas Tree Shops and Harmon associates. For what we hope will be another record year, we add our talented buybuy BABY associates to this remarkable mix. This is truly an exciting time for us all.

We would also like to take a moment to thank our customers, for giving us purpose, and our business partners, for their roles in providing us the merchandise and services that have continued to contribute to our growth and success. We remain focused on the challenges and opportunities before us. Standing together with all of those with whom we have the honor of working, we expect 2007 to be another fabulous year.

WARREN EISENBERG  
*Co-Chairman  
and Director*

LEONARD FEINSTEIN  
*Co-Chairman  
and Director*

STEVEN H. TEMARES  
*Chief Executive Officer  
and Director*

June 11, 2007

## **CORPORATE PROFILE**

Founded in 1971, Bed Bath & Beyond Inc. is a nationwide chain of retail stores that sell a wide assortment of merchandise including principally domestics merchandise and home furnishings as well as food, giftware, health and beauty care items and infant and toddler merchandise. The Company's stores combine superior service and a broad selection of items at everyday low prices. Shares of Bed Bath & Beyond Inc. are traded on the NASDAQ National Market under the symbol BBBY and are included in the Standard & Poor's 500 Index and the NASDAQ-100 Index. The Company is counted among the Fortune 500 and the Forbes 2000.

## **PLEASE VOTE YOUR PROXY!**

### **ELECTRONIC VOTING SAVES YOUR COMPANY MONEY**

*For the last few years, many of our shareholders have saved the Company money by voting their proxies via internet or telephone, rather than by return mail. This year, we again encourage all of our shareholders to take advantage of electronic voting.*

*Most Bed Bath & Beyond shareholders hold their shares through a stockbroker, bank or other nominee rather than directly in their own name. If you hold your shares in one of these ways, you are considered a beneficial owner. Your broker or nominee has enclosed a voting instruction form for you to use in directing them in how to vote your shares. Most institutions make internet or telephone voting options available to their beneficial owners, so please see the voting instruction form for specific information.*

*If your shares are registered directly in your name with Bed Bath & Beyond's transfer agent, you are considered the shareholder of record with respect to those shares, and these proxy materials are being sent directly to you. If you hold restricted stock under the Company's 2004 Incentive Compensation Plan, you are also considered the shareholder of record with respect to those shares. As the shareholder of record, you have the right to vote by proxy. We encourage our registered shareholders to vote:*

*By internet - [www.proxyvote.com](http://www.proxyvote.com) or*

*By touch-tone phone - 1-800-690-6903*

*Have your proxy card in hand when you access the website or call the toll-free number. Then you can follow the directions provided.*

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### OVERVIEW

Bed Bath & Beyond Inc. and subsidiaries (the "Company") is a nationwide chain of retail stores, operating under the names Bed Bath & Beyond ("BBB"), Christmas Tree Shops ("CTS") and Harmon. The Company sells a wide assortment of merchandise principally including domestics merchandise and home furnishings as well as food, giftware and health and beauty care items. The Company's objective is to be a customer's first choice for products and services in the categories offered, in the markets in which the Company operates.

The Company's strategy is to achieve this objective through excellent customer service, an extensive breadth and depth of assortment, everyday low prices, introduction of new merchandising offerings and development of its infrastructure.

Operating in the highly competitive retail industry, the Company, along with other retail companies, is influenced by a number of factors including, but not limited to, consumer preferences and spending habits, general economic conditions, unusual weather patterns, competition from existing and potential competitors, and the ability to find suitable locations at acceptable occupancy costs to support the Company's expansion program.

Net earnings for the fiscal year (fifty-three weeks) ended March 3, 2007 were \$2.09 per diluted share, including a non-recurring charge relating to the Company's remediation program intended to protect its employees from certain potential adverse tax consequences arising pursuant to Internal Revenue Code Section 409A of approximately \$.07 per diluted share, exceeding fiscal 2005 (fifty-two weeks) net earnings of \$1.92 per diluted share by approximately 8.9%. Net sales for fiscal 2006 (fifty-three weeks) were approximately \$6.617 billion, an increase of approximately 13.9% from the prior fiscal year (fifty-two weeks). Contributing to this increase was the expansion of store space by 9.0%, from 25.5 million square feet at fiscal year end 2005 to 27.8 million square feet at fiscal year end 2006 and the benefit of an additional week in fiscal 2006. The 2.3 million square feet increase was primarily the result of opening 74 BBB stores, 6 CTS stores and 1 Harmon store.

Comparable store sales for fiscal 2006 increased by approximately 4.9% as compared with an increase of approximately 4.6% and 4.5% in fiscal 2005 and 2004, respectively. Comparable store sales percentage increases are calculated based on an equivalent number of weeks for each annual period. As of the beginning of the fiscal third quarter of 2004, CTS was included in the calculation of comparable store sales. The fiscal 2006 increase in comparable store sales reflected a number of factors, including but not limited to, the continued consumer acceptance of the Company's merchandise offerings and a strong focus on customer service with an emphasis on responding to customer feedback.

A store is considered a comparable store when it has been open for twelve full months following its grand opening period (typically four to six weeks). Stores relocated or expanded are excluded from comparable store sales if the change in square footage would cause meaningful disparity in sales over the prior period. In the case of a store to be closed, such store's sales are not considered comparable once the store closing process has commenced.

On March 22, 2007, subsequent to the end of fiscal 2006, the Company completed and announced the acquisition of buybuy BABY, a privately held retailer of infant and toddler merchandise, for approximately \$67 million (net of cash acquired) and repayment of debt of approximately \$19 million. Based in Garden City, New York, buybuy BABY operates a total of 8 stores in Maryland, New Jersey, New York and Virginia. The stores range in size from approximately 28,000 to 60,000 square feet and offer a broad assortment of premier infant and toddler merchandise in categories including furniture, car seats, strollers, feeding, bedding, bath, health and safety essentials, toys, learning and development products, clothing and a unique selection of seasonal and holiday products.

buybuy BABY was founded in 1996 by Richard and Jeffrey Feinstein, both of whom were previously employed by the Company, and are the sons of Leonard Feinstein, one of the Company's Co-Chairmen. The acquisition was approved by a special committee of independent members of the Board of Directors of the Company. The special committee retained Merrill Lynch & Co. to serve as its independent financial advisor and render a fairness opinion in connection with the transaction, as well as Chadbourne & Parke LLP to serve as independent legal counsel to oversee the acquisition negotiations. The aforementioned repayment of approximately \$19 million of debt results in the retirement of all indebtedness of buybuy BABY, which debt was held by Richard and Jeffrey Feinstein (approximately \$16 million) and Leonard Feinstein (approximately \$3 million). The Company's Co-Chairmen, Leonard Feinstein and Warren Eisenberg, recused themselves from deliberations relating to the transaction.

The acquisition of buybuy BABY had no effect on the Company's fiscal 2006 results since the transaction occurred during fiscal 2007. The Company believes the benefit of this acquisition will not have a material effect on the overall results or financial condition of the Company for fiscal 2007.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*(continued)*

The Company plans to continue to expand its operations and invest in its infrastructure to reach its long-term objectives. The Company's fiscal 2007 store opening program is expected to focus primarily on new BBB stores. The Company also plans to improve and grow its CTS, Harmon and buybuy BABY concepts.

### RESULTS OF OPERATIONS

The following table sets forth for the periods indicated (i) selected statement of earnings data of the Company expressed as a percentage of net sales and (ii) the percentage change in dollar amounts from the prior year in selected statement of earnings data:

	Fiscal Year Ended				
	March 3, 2007	Percentage of Net Sales February 25, 2006	February 26, 2005	Percentage Change from Prior Year March 3, 2007	February 25, 2006
Net sales	100.0%	100.0%	100.0%	13.9%	12.9%
Cost of sales	57.2	57.2	57.5	13.8	12.2
Gross profit	42.8	42.8	42.5	14.1	13.7
Selling, general and administrative expenses	29.4	27.7	27.1	21.1	15.3
Operating profit	13.4	15.1	15.4	1.2	10.9
Earnings before provision for income taxes	14.1	15.8	15.8	1.9	12.8
Net earnings	9.0	9.9	9.8	3.7	13.4

### Net Sales

Net sales in fiscal 2006 (fifty-three weeks) increased \$807.9 million to \$6.617 billion, representing an increase of 13.9% over the \$5.810 billion of net sales in fiscal 2005 (fifty-two weeks), which increased \$661.9 million or 12.9% over net sales of \$5.148 billion in fiscal 2004. Approximately 52% of the increase in fiscal 2006 was attributable to an increase in the Company's new store sales, and the balance of the increase was primarily attributable to the increase in comparable store sales and the benefit of an additional week in fiscal 2006. The additional week of sales in fiscal 2006 represented approximately 1.6% of net sales. The increase in comparable store sales for fiscal 2006 of 4.9% was due to a number of factors, including but not limited to, the continued consumer acceptance of the Company's merchandise offerings and a strong focus on customer service with an emphasis on responding to customer feedback. Comparable store sales percentage increases are calculated based on an equivalent number of weeks for each annual period. For fiscal 2005, approximately 64% of the increase in net sales was attributable to an increase in the Company's new store sales, and the balance of the increase was primarily attributable to the increase in comparable store sales.

Sales of domestics merchandise accounted for approximately 46%, 47% and 48% of net sales in fiscal 2006, 2005 and 2004, respectively, of which the Company estimates that bed linens accounted for approximately 15%, 16% and 17% of net sales in fiscal 2006, 2005 and 2004, respectively. The remaining net sales in fiscal 2006, 2005 and 2004 of 54%, 53% and 52%, respectively, represented sales of home furnishings and other items. No other individual product category accounted for 10% or more of net sales during fiscal 2006, 2005 or 2004.

### Gross Profit

Gross profit in fiscal 2006, 2005 and 2004 was \$2.835 billion or 42.8% of net sales, \$2.486 billion or 42.8% of net sales and \$2.186 billion or 42.5% of net sales, respectively. The increase in gross profit between fiscal 2005 and 2004 as a percentage of net sales was primarily attributable to lower inventory acquisition costs of the Company's current merchandise offerings.

## **Selling, General and Administrative expenses**

Selling, general and administrative expenses ("SG&A") were \$1.946 billion or 29.4% of net sales in fiscal 2006 compared to \$1.607 billion or 27.7% of net sales in fiscal 2005. The increase in SG&A as a percentage of net sales is primarily due to a non-recurring charge relating to the Company's remediation program intended to protect its employees from certain potential adverse tax consequences arising pursuant to Internal Revenue Code Section 409A, the expensing of stock options for twelve months in fiscal 2006 versus six months in fiscal 2005, additional stock-based compensation charges primarily related to the revised measurement dates, increased legal and accounting charges associated with the stock option review (see "Review of Equity Grants and Procedures and Related Matters") and an increase in advertising, which includes higher paper costs and postal rates. Lastly, there were one-time benefits experienced in fiscal 2005, such as settlement of credit card litigation and certain insurance recoveries, which the Company did not have in fiscal 2006.

SG&A as a percentage of net sales increased to 27.7% in fiscal 2005 from 27.1% in fiscal 2004, primarily due to the expensing of stock options and related changes in the compensation program reflecting the early adoption of Statement of Financial Accounting Standards ("SFAS") No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123R"). SG&A in fiscal 2005 was \$1.607 billion as compared to \$1.394 billion in fiscal 2004.

## **Interest Income**

Interest income in fiscal 2006, 2005 and 2004 was \$43.5 million, \$35.9 million and \$18.8 million, respectively. Interest income increased primarily due to increases in the Company's average investment interest rates as a result of the upward trend in short term interest rates.

## **Income Taxes**

The effective tax rate was 36.30% for fiscal 2006, 37.40% for fiscal 2005 and 37.75% for fiscal 2004. The decreases are primarily due to a reduction in the weighted average effective tax rate resulting from a change in the mix of the business within the taxable jurisdictions in which the Company operates. For fiscal 2007, the effective tax rate is estimated at approximately 36.30%.

## **EXPANSION PROGRAM**

The Company is engaged in an ongoing expansion program involving the opening of new stores in both new and existing markets, the expansion or relocation of existing stores and the continuous review of strategic acquisitions. The Company also continues to actively explore international expansion (including Canada). In the fifteen year period from the beginning of fiscal 1992 to the end of fiscal 2006, the chain has grown from 34 to 888 stores. Total square footage grew from 917,000 square feet at the beginning of fiscal 1992 to 27.8 million square feet at the end of fiscal 2006.

The Company intends to continue its expansion program and currently plans to open primarily new BBB stores in fiscal 2007. The Company also plans to continue to improve and grow its CTS, Harmon and buybuy BABY concepts in fiscal 2007 (see details under "Liquidity and Capital Resources" below). The continued growth of the Company is dependent, in large part, upon the Company's ability to execute its expansion program successfully.

## **LIQUIDITY AND CAPITAL RESOURCES**

The Company has been able to finance its operations, including its expansion program, through internally generated funds. Net cash provided by operating activities in fiscal 2006 was \$613.6 million, compared with \$660.4 million in fiscal 2005. The decrease in net cash provided by operating activities was principally driven by working capital changes due to the increase in merchandise inventories (primarily as a result of new store space) and an increase in other current assets (due to the timing of prepayments), partially offset by an increase in net earnings and an increase in accrued expenses and other current liabilities (primarily due to the timing of payments).

Inventory per square foot was \$54.18 as of March 3, 2007 and \$51.04 as of February 25, 2006. The Company continues to focus on optimizing inventory productivity while maintaining appropriate in-store merchandise levels to support sales growth.

Net cash used in investing activities in fiscal 2006 was \$397.7 million, compared with \$67.6 million in fiscal 2005. The increase in net cash used in investing activities was attributable to a decrease in redemptions of investment securities and an increase in capital expenditures partially offset by a decrease in purchases of investment securities.

Net cash used in financing activities in fiscal 2006 was \$250.3 million, compared with \$567.3 million in fiscal 2005. The decrease in net cash used in financing activities was primarily attributable to common stock repurchased of \$301 million in the current year compared to \$598 million in the prior year under the Company's stock repurchase program.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(continued)

At March 3, 2007, the Company maintained two uncommitted lines of credit of \$100 million and \$75 million, with expiration dates of September 3, 2007 and February 28, 2008, respectively. These uncommitted lines of credit are currently and are expected to be used for letters of credit in the ordinary course of business. In addition, under these uncommitted lines of credit, the Company can obtain unsecured standby letters of credit. During fiscal 2006, the Company did not have any direct borrowings under the uncommitted lines of credit. As of March 3, 2007, there was approximately \$6.9 million of outstanding letters of credit and approximately \$40.0 million of outstanding unsecured standby letters of credit, primarily for certain insurance programs. Although no assurances can be provided, the Company intends to renew both uncommitted lines of credit before the respective expiration dates. The Company believes that during fiscal 2007, internally generated funds will be sufficient to fund its operations, including its expansion program.

The Company has contractual obligations consisting mainly of operating leases for stores, offices, warehouse facilities and equipment, and purchase obligations which the Company is obligated to pay as of March 3, 2007 as follows:

(in thousands)	Total	Less than 1 year	1-3 years	4-5 years	After 5 years
Operating Lease Obligations	\$ 3,195,864	\$ 372,168	\$ 743,317	\$ 644,898	\$ 1,435,481
Purchase Obligations	415,727	415,727	—	—	—
Total Contractual Obligations	\$ 3,611,591	\$ 787,895	\$ 743,317	\$ 644,898	\$ 1,435,481

As of March 3, 2007, the Company has leased sites for 58 new stores planned for opening in fiscal 2007 or 2008, for which aggregate minimum rental payments over the term of the leases are approximately \$325.0 million and are included in the table above.

Purchase obligations primarily consist of purchase orders for merchandise and capital expenditures.

Other significant commitments and contingencies include the following:

- The Company utilizes a combination of insurance and self insurance for a number of risks including workers' compensation, general liability and automobile liability.
- Some of the Company's operating lease agreements have scheduled rent increases. The Company accounts for these scheduled rent increases on a straight-line basis over the expected lease term, beginning when the Company obtains possession of the premises, thus creating deferred rent.

### SEASONALITY

The Company exhibits less seasonality than many other retail businesses, although sales levels are generally higher in August, November and December, and generally lower in February and April.

### INFLATION

The Company does not believe that its operating results have been materially affected by inflation during the past year. There can be no assurance, however, that the Company's operating results will not be affected by inflation in the future.

### RECENT ACCOUNTING PRONOUNCEMENTS

**Staff Accounting Bulletin No. 108** In September 2006, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin ("SAB") No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements." The transition provisions of SAB 108 permit the Company to adjust for the cumulative effect on retained earnings of immaterial errors relating to prior years. SAB 108 also requires the adjustment of any prior quarterly financial statements within the fiscal year of adoption for the effects of such errors on the quarters when the information is next presented. Such adjustments do not require previously filed reports with the SEC to be amended. The Company adopted SAB 108 at the end of the fiscal 2006. In accordance with SAB 108, the Company has adjusted beginning retained earnings for fiscal 2006 in the accompanying consolidated financial statements for the items described under "Review of Equity Grants and Procedures and



Related Matters” and “Rent and Lease Accounting” below. The Company considers these adjustments to be immaterial to prior periods.

**Review of Equity Grants and Procedures and Related Matters** In June 2006, the Company’s Board of Directors appointed a special committee of two independent members of the Board of Directors, with authority, among other things, to conduct an investigation with respect to the setting of exercise prices for employee stock options and related matters as the special committee deemed appropriate. The special committee retained independent counsel who engaged outside accounting advisors to assist with the review. This review was completed and on October 9, 2006, the special committee presented its report to the Company’s Board of Directors.

The review of stock option grants and procedures identified various deficiencies in the process of granting and documenting stock options and restricted shares described below. As a result of the deficiencies, the special committee recommended, among other things, that the Company revise the measurement dates under Accounting Principles Board Opinion No. 25, “Accounting for Stock Issued to Employees,” for 16 annual option grant dates, 26 monthly grant dates and 2 special grant dates (revisions of 2 annual, 4 monthly and 1 special grant dates have no accounting impact because prices on the revised dates were lower than on the measurement dates previously recorded by the Company). As a result of these revised measurement dates and the correction of various other errors relating to the accounting for equity-based compensation, the Company has determined that from fiscal year 1993 through fiscal 2005, it had certain unrecorded non-cash equity-based compensation charges associated with its equity-based compensation plans. The Company filed a Form 8-K dated October 10, 2006, which provides further details regarding the special committee’s review.

As a result, the Company has recorded an adjustment for unrecorded expense over the affected period (fiscal year 1993 through 2005) of \$61.8 million, including related tax items. In accordance with the provisions of SAB 108, the Company decreased beginning retained earnings for fiscal year 2006 by \$61.8 million within the accompanying Consolidated Financial Statements.

The Company does not believe that the net effect of this adjustment was material, either quantitatively or qualitatively, in any of the years covered by the review. In reaching that determination, the following quantitative measures were considered:

Fiscal Year	(in thousands)	Net Adjustment, After Tax	Net Income As Reported	Net Adjustment, After Tax as a % of Net Income As Reported
2005		\$ 11,488	\$ 572,847	2.01%
2004		12,493	504,964	2.47%
2003		13,607	399,470	3.41%
2002		8,600	302,179	2.85%
2001		7,391	219,599	3.37%
2000		5,272	171,922	3.07%
1999		1,340	131,229	1.02%
1998		923	97,346	0.95%
1997		405	73,142	0.55%
1996		163	55,015	0.30%
1995		56	39,459	0.14%
1994		22	30,013	0.07%
1993		2	21,887	0.01%
<b>Total</b>		<b>\$ 61,762</b>		

**Rent and Lease Accounting** The Company accounts for scheduled rent increases contained in its leases on a straight-line basis over the term of the lease. In fiscal 2004, due to clarification by the Office of the Chief Accountant of the SEC, the Company changed its method of accounting to define the beginning of the lease term as the date the Company obtained possession of the leased premises. Prior to fiscal 2004, the Company’s method of accounting defined the beginning of the lease term as the date the Company commenced lease payments. The Company has recorded an adjustment to retained earnings and deferred rent and other liabilities to reflect these accounts as if the Company had always defined the beginning of the lease term as the date the Company obtained possession of the leased premises and to correspondingly increase deferred tax assets. The Company does not believe that the net effect of this adjustment which includes fiscal years 1993 through 2003 was material.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(continued)

**Impact of Adjustments** The impact of each of the items noted above, net of tax, on fiscal 2006 beginning balances are presented below:

<i>(in thousands)</i>	Review of Stock Option Grant Practices, Including Related Tax Items	Rent & Lease Accounting	Total
Other Assets	\$ 11,273	\$ 4,738	\$ 16,011
Income Taxes Payable	(34,747)	—	(34,747)
Deferred Rent and Other Liabilities	—	(15,588)	(15,588)
Additional Paid-in Capital	(38,288)	—	(38,288)
Retained Earnings	61,762	10,850	72,612
<b>Total</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

**Other Accounting Pronouncements** The Financial Accounting Standards Board ("FASB") issued SFAS No. 123R which requires companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its consolidated financial statements. In addition, the adoption of SFAS No. 123R requires additional accounting and disclosure related to income tax and cash flow effects resulting from stock-based compensation. The Company adopted SFAS No. 123R on August 28, 2005 (the "date of adoption"), the beginning of its third quarter of fiscal 2005, the year ended February 25, 2006. While SFAS No. 123R was not required to be effective until the first annual reporting period that began after June 15, 2005, early adoption was encouraged and the Company elected to adopt before the required effective date.

The Company adopted SFAS No. 123R under the modified prospective application. Under this application, prior period amounts are not restated to include the effects of stock-based compensation, and the Company records stock-based compensation expense for all awards granted on or after the date of adoption and for the portion of previously granted awards that remained unvested at the date of adoption. Currently, the Company's stock-based compensation relates to restricted stock awards and stock options. The Company's restricted stock awards are considered nonvested share awards as defined under SFAS No. 123R.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115." SFAS No. 159 permits companies to choose to measure certain financial assets and liabilities at fair value (the "fair value option"). If the fair value option is elected, any upfront costs and fees related to the item must be recognized in earnings and cannot be deferred, e.g. debt issue costs. The fair value election is irrevocable and may generally be made on an instrument-by-instrument basis, even if a company has similar instruments that it elects not to fair value. At the adoption date, unrealized gains and losses on existing items for which fair value has been elected are reported as a cumulative adjustment to beginning retained earnings. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently assessing the impact of SFAS No. 159 on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)." SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and recognize changes in the funded status in the year in which the changes occur. As required by SFAS No. 158, the Company adopted the balance sheet recognition provisions at the end of fiscal 2006 on a prospective basis and will adopt the year end measurement date in fiscal 2008. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements. (See "Employee Benefit Plans," Note 9).

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements and accordingly, does not require any new fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company does not believe the adoption of SFAS No. 157 will have a material impact on its consolidated financial statements.

In June 2006, the FASB issued FASB Interpretation No. ("FIN") 48, "Accounting for Uncertainty in Income Taxes – An Interpretation of FASB Statement No. 109." FIN No. 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. The Company does not believe the adoption of FIN No. 48 will have a material impact on its consolidated financial statements.

In June 2006, the FASB's Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 06-3, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should be Presented in the Income Statement (That Is, Gross versus Net Presentation)." The scope of EITF 06-3 includes sales, use, value added and some excise taxes that are assessed by a governmental authority on specific revenue-producing transactions between a seller and customer. EITF 06-3 requires disclosure of the method of accounting for the applicable assessed taxes and the amount of assessed taxes that are included in revenues if they are accounted for under the gross method. EITF 06-3 is effective for interim and annual periods beginning after December 15, 2006. EITF 06-3 will not impact the method for recording these taxes in the Company's consolidated financial statements as the Company historically has presented sales excluding these taxes.

In October 2005, the FASB issued FASB Staff Position ("FSP") 13-1, "Accounting for Rental Costs Incurred during a Construction Period." FSP 13-1 requires rental costs associated with ground or building operating leases that are incurred during a construction period be recognized as rental expense. FSP 13-1 was effective for the first reporting period beginning after December 15, 2005. The adoption of FSP 13-1 did not have a material impact on the Company's consolidated financial statements.

#### **REVIEW OF EQUITY GRANTS AND PROCEDURES AND RELATED MATTERS**

As a result of revised measurement dates for certain stock option grants, and the correction of various other errors, the Company has determined that it had certain unrecorded non-cash equity-based compensation charges related to fiscal years prior to 2006. (See "Recent Accounting Pronouncements-Staff Accounting Bulletin No. 108"). For fiscal 2006, the Company recorded \$8.2 million of expense related to the revised measurement dates.

The Company's Board of Directors also approved a remediation program intended to protect over 1,600 employees from certain potential adverse tax consequences. These adverse tax consequences arise pursuant to Internal Revenue Code Section 409A as a result of historical deficiencies associated with certain of the Company's stock option grants that were disclosed through the Company's stock option review. As a result of this program, the Company made cash payments totaling approximately \$30.0 million to over 1,600 employees in the fourth quarter of fiscal 2006, which resulted in a non-recurring, pre-tax stock-based compensation charge. The cash outlay primarily represents payments to employees in connection with increasing the exercise prices on certain stock option grants so as to protect them from certain potential adverse tax consequences. No executive officer received such payments. The Company believes it is likely the Company will recoup a substantial portion of the anticipated cash outlay over the next several years through higher proceeds from future stock option exercises, although this recovery would not flow through the income statement.

The Company also filed a Form 8-K dated December 28, 2006 which provides further details regarding the remediation program.

The Company continues to cooperate with the informal inquiry of the SEC regarding the Company's stock option grant practices. In addition, the Company is also cooperating with the United States Attorney's office for the District of New Jersey in connection with its inquiry into such matters.

#### **CRITICAL ACCOUNTING POLICIES**

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires the Company to establish accounting policies and to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates on historical experience and on other assumptions that it believes to be relevant under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. In particular, judgment is used in areas such as the inventory valuation, impairment of long-lived assets, goodwill and other indefinitely lived intangible assets, accruals for self insurance, litigation, store opening, expansion, relocation and closing costs, stock-based compensation and income taxes. Actual results could differ from these estimates.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(continued)

**Inventory Valuation:** Merchandise inventories are stated at the lower of cost or market. Inventory costs for BBB and Harmon are calculated using the retail inventory method and inventory cost for CTS is calculated using the first-in, first-out cost method. Under the retail inventory method, the valuation of inventories at cost and the resulting gross margins are calculated by applying a cost-to-retail ratio to the retail value of inventories.

At any one time, inventories include items that have been written down to the Company's best estimate of their realizable value. Judgment is required in estimating realizable value and factors considered are the age of merchandise and anticipated demand. Actual realizable value could differ materially from this estimate based upon future customer demand or economic conditions.

The Company estimates its reserve for shrinkage throughout the year, based on historical shrinkage. Actual shrinkage is recorded at year-end based upon the results of the Company's physical inventory count. Historically, the Company's shrinkage has not been volatile.

**Impairment of Long-Lived Assets:** The Company reviews long-lived assets for impairment annually or when events or changes in circumstances indicate the carrying value of these assets may exceed their current fair values. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the assets. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposal group classified as held for sale would be presented separately in the appropriate asset and liability sections of the balance sheet.

**Goodwill and Other Indefinitely Lived Intangible Assets:** The Company reviews goodwill and other intangibles that have indefinite lives for impairment annually or when events or changes in circumstances indicate the carrying value of these assets might exceed their current fair values. Impairment testing is based upon the best information available including estimates of fair value which incorporate assumptions marketplace participants would use in making their estimates of fair value. The Company has not historically recorded an impairment to its goodwill and other indefinitely lived intangible assets. In the future, if events or market conditions affect the estimated fair value to the extent that an asset is impaired, the Company will adjust the carrying value of these assets in the period in which the impairment occurs.

**Self Insurance:** The Company utilizes a combination of insurance and self insurance for a number of risks including workers' compensation, general liability, automobile liability and employee related health care benefits (a portion of which is paid by its employees). Liabilities associated with the risks that the Company retains are estimated by considering historical claims experience, demographic factors, severity factors and other actuarial assumptions. Although the Company's claims experience has not displayed substantial volatility in the past, actual experience could materially vary from its historical experience in the future. Factors that affect these estimates include but are not limited to: inflation, the number and severity of claims and regulatory changes. In the future, if the Company concludes an adjustment to self insurance accruals is required, the liability will be adjusted accordingly.

**Litigation:** The Company records an estimated liability related to various claims and legal actions arising in the ordinary course of business which is based on available information and advice from outside counsel, where appropriate. As additional information becomes available, the Company reassesses the potential liability related to its pending litigation and revises its estimates, as appropriate. The ultimate resolution of these ongoing matters as a result of future developments could have a material impact on the Company's earnings. The Company cannot predict the nature and validity of claims which could be asserted in the future, and future claims could have a material impact on its earnings.

**Store Opening, Expansion, Relocation and Closing Costs:** Store opening, expansion, relocation and closing costs, including markdowns, asset residual values and projected occupancy costs, are charged to earnings as incurred.

**Stock-Based Compensation:** Under SFAS No. 123R, the Company uses a Black-Scholes option-pricing model to determine the fair value of its stock options. The Black-Scholes model includes various assumptions, including the expected life of stock options, the expected volatility and the expected risk free interest rate. These assumptions reflect the Company's best estimates, but they involve inherent uncertainties based on market conditions generally outside the control of the Company. As a result, if other assumptions had been used, total stock-based compensation cost, as determined in accordance with SFAS No. 123R could have been materially impacted. Furthermore, if the Company uses different assumptions for future grants, stock-based compensation cost could be materially impacted in future periods.

The Company is required to record stock-based compensation expense net of estimated forfeitures. The Company's forfeiture rate assumption used in determining its stock-based compensation expense is estimated based on historical data. The actual forfeiture rate could differ from these estimates.

**Income Taxes:** The Company accounts for its income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in earnings in the period that includes the enactment date.

Judgment is required in determining the provision for income taxes and related accruals, deferred tax assets and liabilities. In the ordinary course of business, there are transactions and calculations where the ultimate tax outcome is uncertain. Additionally, the Company's tax returns are subject to audit by various tax authorities. Although the Company believes that its estimates are reasonable, actual results could differ from these estimates.

#### **FORWARD LOOKING STATEMENTS**

This Annual Report and, in particular, Management's Discussion and Analysis of Financial Condition and Results of Operations, and the Shareholder Letter, contain forward looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. The Company's actual results and future financial condition may differ materially from those expressed in any such forward looking statements as a result of many factors that may be outside the Company's control. Such factors include, without limitation: changes in the retailing environment and consumer preferences and spending habits; demographics and other macro-economic factors that may impact the level of spending for the types of merchandise sold by the Company; general economic conditions; unusual weather patterns; competition from existing and potential competitors; competition from other channels of distribution; pricing pressures; the cost of labor, merchandise and other costs and expenses; the ability to find suitable locations at acceptable occupancy costs to support the Company's expansion program; and matters arising out of or related to the Company's stock option grants and procedures and related matters, including the outcome or any other matters arising out of the informal inquiry commenced by the SEC or the inquiry commenced by the United States Attorney's office for the District of New Jersey, the possibility that the SEC or the United States Attorney's office for the District of New Jersey may not agree with all of the special committee's findings and recommendations and may require additional or different remediation or may bring proceedings in respect of such matters, any other proceedings which may be brought against the Company by other governmental agencies, any tax implications relating to the Company's stock option grants, the outcome of the shareholder derivative actions filed against certain of the Company's officers and its directors and the possibility of other private litigation relating to such stock option grants and related matters.

## CONSOLIDATED BALANCE SHEETS

*Bed Bath & Beyond Inc. and Subsidiaries*

<i>(in thousands, except per share data)</i>	March 3, 2007	February 25, 2006
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 213,381	\$ 247,697
Short term investment securities	774,881	404,113
Merchandise inventories	1,505,800	1,301,720
Other current assets	204,552	118,415
Total current assets	2,698,614	2,071,945
Long term investment securities	102,692	393,862
Property and equipment, net	929,507	738,742
Other assets	228,491	177,591
Total assets	\$ 3,959,304	\$ 3,382,140
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 615,156	\$ 534,910
Accrued expenses and other current liabilities	245,267	249,092
Merchandise credit and gift card liabilities	143,737	113,514
Income taxes payable	140,913	92,030
Total current liabilities	1,145,073	989,546
Deferred rent and other liabilities	165,080	130,144
Total liabilities	1,310,153	1,119,690
Commitments and contingencies (notes 4, 8 and 10)		
<b>Shareholders' equity:</b>		
Preferred stock - \$0.01 par value; authorized - 1,000 shares; no shares issued or outstanding	—	—
Common stock - \$0.01 par value; authorized - 900,000 shares; issued 309,750 and 306,156 shares, respectively; outstanding 277,074 and 280,990 shares, respectively	3,098	3,062
Additional paid-in capital	737,209	575,559
Retained earnings	3,153,856	2,632,224
Treasury stock, at cost	(1,249,397)	(948,395)
Accumulated other comprehensive income	4,385	—
Total shareholders' equity	2,649,151	2,262,450
Total liabilities and shareholders' equity	\$ 3,959,304	\$ 3,382,140

See accompanying Notes to Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF EARNINGS

*Bed Bath & Beyond Inc. and Subsidiaries*

<i>(in thousands, except per share data)</i>	FISCAL YEAR ENDED		
	March 3, 2007	February 25, 2006	February 26, 2005
Net sales	\$ 6,617,429	\$ 5,809,562	\$ 5,147,678
Cost of sales	3,782,027	3,323,814	2,961,377
Gross profit	2,835,402	2,485,748	2,186,301
Selling, general and administrative expenses	1,946,001	1,606,577	1,393,887
Operating profit	889,401	879,171	792,414
Interest income	43,478	35,920	18,773
Earnings before provision for income taxes	932,879	915,091	811,187
Provision for income taxes	338,635	342,244	306,223
Net earnings	\$ 594,244	\$ 572,847	\$ 504,964
Net earnings per share - Basic	\$ 2.12	\$ 1.95	\$ 1.68
Net earnings per share - Diluted	\$ 2.09	\$ 1.92	\$ 1.65
Weighted average shares outstanding - Basic	280,199	293,899	300,743
Weighted average shares outstanding - Diluted	284,956	298,973	306,642

See accompanying Notes to Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

*Bed Bath & Beyond Inc. and Subsidiaries*

<i>(in thousands)</i>	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	TREASURY STOCK		ACCUMULATED OTHER COMPREHENSIVE INCOME	TOTAL
	SHARES	AMOUNT			SHARES	AMOUNT		
Balance at February 28, 2004	300,278	\$ 3,003	\$433,404	\$ 1,554,413	—	\$ —	\$ —	\$ 1,990,820
Net earnings				504,964				504,964
Shares sold under employee stock option plans, including tax benefit	2,547	25	58,104					58,129
Repurchase of common stock, including fees					(8,762)	(350,151)		(350,151)
Balance at February 26, 2005	302,825	3,028	491,508	2,059,377	(8,762)	(350,151)	—	2,203,762
Net earnings				572,847				572,847
Shares sold under employee stock option plans, including tax benefit	2,300	24	57,622					57,646
Issuance of restricted shares, net	1,031	10	(10)					—
Stock-based compensation expense			26,439					26,439
Repurchase of common stock, including fees					(16,404)	(598,244)		(598,244)
Balance at February 25, 2006	306,156	3,062	575,559	2,632,224	(25,166)	(948,395)	—	2,262,450
Net earnings				594,244				594,244
Shares sold under employee stock option plans, including tax benefit	2,603	26	61,628					61,654
Issuance of restricted shares, net	991	10	(10)					—
Stock-based compensation expense, net			61,744					61,744
Repurchase of common stock, including fees					(7,510)	(301,002)		(301,002)
Adoption of SAB 108 (Note 2)			38,288	(72,612)				(34,324)
Adoption of SFAS No. 158 (Note 9)							4,385	4,385
<b>Balance at March 3, 2007</b>	<b>309,750</b>	<b>\$ 3,098</b>	<b>\$ 737,209</b>	<b>\$3,153,856</b>	<b>(32,676)</b>	<b>\$(1,249,397)</b>	<b>\$4,385</b>	<b>\$2,649,151</b>

See accompanying Notes to Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

*Bed Bath & Beyond Inc. and Subsidiaries*

<i>(in thousands)</i>	FISCAL YEAR ENDED		
	March 3, 2007	February 25, 2006	February 26, 2005
<b>Cash Flows from Operating Activities:</b>			
Net earnings	\$ 594,244	\$ 572,847	\$ 504,964
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation	132,955	111,111	97,491
Amortization of bond premium	3,532	3,172	1,657
Stock-based compensation	52,596	26,439	—
Excess tax benefit from stock-based compensation	6,691	20,011	27,049
Deferred income taxes	(87,225)	(25,874)	4,056
Increase in assets:			
Merchandise inventories	(204,080)	(149,692)	(139,694)
Trading investment securities	(2,958)	(423)	—
Other current assets	(38,241)	(23,543)	(7,350)
Other assets	(695)	(307)	(145)
Increase (decrease) in liabilities:			
Accounts payable	75,883	64,892	42,517
Accrued expenses and other current liabilities	9,784	(5,742)	(12,733)
Merchandise credit and gift card liabilities	30,223	26,453	23,873
Income taxes payable	21,575	10,666	47,519
Deferred rent and other liabilities	19,348	30,425	17,827
<b>Net cash provided by operating activities</b>	<b>613,632</b>	<b>660,435</b>	<b>607,031</b>
<b>Cash Flows from Investing Activities:</b>			
Purchase of held-to-maturity investment securities	(124,125)	(442,356)	(484,793)
Redemption of held-to-maturity investment securities	309,818	331,565	122,349
Purchase of available-for-sale investment securities	(1,443,115)	(1,524,835)	(2,414,778)
Redemption of available-for-sale investment securities	1,177,250	1,788,450	2,604,900
Capital expenditures	(317,501)	(220,394)	(181,363)
<b>Net cash used in investing activities</b>	<b>(397,673)</b>	<b>(67,570)</b>	<b>(353,685)</b>
<b>Cash Flows from Financing Activities:</b>			
Proceeds from exercise of stock options	43,393	34,953	31,080
Excess tax benefit from stock-based compensation	14,001	2,682	—
Repurchase of common stock, including fees	(301,002)	(598,244)	(350,151)
Payment of deferred purchase price for acquisition	(6,667)	(6,667)	(6,667)
<b>Net cash used in financing activities</b>	<b>(250,275)</b>	<b>(567,276)</b>	<b>(325,738)</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(34,316)</b>	<b>25,589</b>	<b>(72,392)</b>
<b>Cash and cash equivalents:</b>			
Beginning of period	247,697	222,108	294,500
<b>End of period</b>	<b>\$ 213,381</b>	<b>\$ 247,697</b>	<b>\$ 222,108</b>

See accompanying Notes to Consolidated Financial Statements.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*Bed Bath & Beyond Inc. and Subsidiaries*

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS

#### A. Nature of Operations

Bed Bath & Beyond Inc. and subsidiaries (the "Company") is a nationwide chain of retail stores, operating under the names Bed Bath & Beyond ("BBB"), Christmas Tree Shops ("CTS") and Harmon. The Company sells a wide assortment of merchandise principally including domestics merchandise and home furnishings as well as food, giftware and health and beauty care items. As the Company operates in the retail industry, its results of operations are affected by general economic conditions and consumer spending habits.

#### B. Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly owned.

All significant intercompany balances and transactions have been eliminated in consolidation.

#### C. Fiscal Year

The Company's fiscal year is comprised of the 52 or 53 week period ending on the Saturday nearest February 28. Accordingly, fiscal 2006 represented 53 weeks and ended on March 3, 2007; fiscal 2005 and fiscal 2004 represented 52 weeks and ended on February 25, 2006 and February 26, 2005, respectively.

#### D. Segments

The Company accounts for its operations as one operating segment.

#### E. Use of Estimates

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires the Company to establish accounting policies and to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates on historical experience and on other assumptions that it believes to be relevant under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. In particular, judgment is used in areas such as inventory valuation, impairment of long-lived assets, goodwill and other indefinitely lived intangible assets, accruals for self insurance, litigation, store opening, expansion, relocation and closing costs, the provision for sales returns, vendor allowances, stock-based compensation and income taxes. Actual results could differ from these estimates.

#### F. Recent Accounting Pronouncements

In February 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115." SFAS No. 159 permits companies to choose to measure certain financial assets and liabilities at fair value (the "fair value option"). If the fair value option is elected, any upfront costs and fees related to the item must be recognized in earnings and cannot be deferred, e.g. debt issue costs. The fair value election is irrevocable and may generally be made on an instrument-by-instrument basis, even if a company has similar instruments that it elects not to fair value. At the adoption date, unrealized gains and losses on existing items for which fair value has been elected are reported as a cumulative adjustment to beginning retained earnings. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently assessing the impact of SFAS No. 159 on its consolidated financial statements.

In September 2006, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin ("SAB") No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements." SAB 108 provides guidance on the consideration of effects of the prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. The SEC staff believes registrants must quantify errors using both a balance sheet and income statement approach and evaluate whether either approach results in quantifying a misstatement that, when all relevant quantitative and qualitative factors are considered, is material. SAB 108 is effective for the first annual period ending after November 15, 2006 with early application encouraged. The Company adopted SAB 108 in its fiscal fourth quarter. (See "Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements," Note 2).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(continued)

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)." SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and recognize changes in the funded status in the year in which the changes occur. As required by SFAS No. 158, the Company adopted the balance sheet recognition provisions at the end of fiscal 2006 on a prospective basis and will adopt the year end measurement date provisions in fiscal 2008. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements. (See "Employee Benefit Plans," Note 9).

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements and accordingly, does not require any new fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company does not believe the adoption of SFAS No. 157 will have a material impact on its consolidated financial statements.

In June 2006, the FASB issued FASB Interpretation No. ("FIN") 48, "Accounting for Uncertainty in Income Taxes – An Interpretation of FASB Statement No. 109." FIN No. 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. The Company does not believe the adoption of FIN No. 48 will have a material impact on its consolidated financial statements.

In June 2006, the FASB's Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 06-3, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should be Presented in the Income Statement (That Is, Gross versus Net Presentation)." The scope of EITF 06-3 includes sales, use, value added and some excise taxes that are assessed by a governmental authority on specific revenue-producing transactions between a seller and customer. EITF 06-3 requires disclosure of the method of accounting for the applicable assessed taxes and the amount of assessed taxes that are included in revenues if they are accounted for under the gross method. EITF 06-3 is effective for interim and annual periods beginning after December 15, 2006. EITF 06-3 will not impact the method for recording these taxes in the Company's consolidated financial statements as the Company historically has presented sales excluding these taxes.

In October 2005, the FASB issued FASB Staff Position ("FSP") 13-1, "Accounting for Rental Costs Incurred during a Construction Period." FSP 13-1 requires rental costs associated with ground or building operating leases that are incurred during a construction period be recognized as rental expense. FSP 13-1 was effective for the first reporting period beginning after December 15, 2005. The adoption of FSP 13-1 did not have a material impact on the Company's consolidated financial statements.

### **G. Fair Value of Financial Instruments**

The Company's financial instruments include cash and cash equivalents, investment securities, accounts payable and certain other liabilities. The Company's investment securities consist primarily of held-to-maturity debt securities which are stated at amortized cost and available-for-sale debt securities which are stated at their approximate fair value. The book value of all financial instruments is representative of their fair values with the exception of investment securities (See "Investment Securities," Note 5).

### **H. Cash and Cash Equivalents**

The Company considers all highly liquid instruments purchased with original maturities of three months or less to be cash equivalents. Included in cash and cash equivalents are credit and debit card receivables from banks, which typically settle within 5 business days, of \$44.3 million and \$34.9 million as of March 3, 2007 and February 25, 2006, respectively.

### **I. Investment Securities**

Investment securities primarily consist of auction rate securities, U.S. Government Agency debt securities and municipal debt securities. Auction rate securities are securities with interest rates that reset periodically through an auction process. Auction rate securities are classified as available-for-sale and are stated at cost or par value which approximates fair value due to interest rates which reset periodically, typically within 35 days. As a result, there are no cumulative gross unrealized holding gains or losses relating to these auction rate securities. All income from these investments is recorded as interest income.

Primarily all other investment securities are classified as held-to-maturity because the Company has the ability and intent to hold these investments until maturity and are stated at amortized cost.

Premiums are amortized and discounts are accreted over the life of the security as adjustments to interest income using the effective interest method. Dividend and interest income are recognized when earned.

#### **J. Inventory Valuation**

Merchandise inventories are stated at the lower of cost or market. Inventory costs for BBB and Harmon are calculated using the retail inventory method and inventory cost for CTS is calculated using the first-in, first-out cost method. Under the retail inventory method, the valuation of inventories at cost and the resulting gross margins are calculated by applying a cost-to-retail ratio to the retail value of inventories.

At any one time, inventories include items that have been written down to the Company's best estimate of their realizable value. Judgment is required in estimating realizable value and factors considered are the age of merchandise and anticipated demand. Actual realizable value could differ materially from this estimate based upon future customer demand or economic conditions.

The Company estimates its reserve for shrinkage throughout the year, based on historical shrinkage. Actual shrinkage is recorded at year-end based upon the results of the Company's physical inventory count. Historically, the Company's shrinkage has not been volatile.

#### **K. Property and Equipment**

Property and equipment are stated at cost. Depreciation is computed primarily using the straight-line method over the estimated useful lives of the assets (forty years for buildings; five to fifteen years for furniture, fixtures and equipment; and three to five years for computer equipment and software). Leasehold improvements are amortized using the straight-line method over the lesser of their estimated useful life or the life of the lease. Depreciation expense is included within Selling, General and Administrative expenses.

The cost of maintenance and repairs is charged to earnings as incurred; significant renewals and betterments are capitalized. Maintenance and repairs amounted to \$67.0 million, \$54.2 million and \$51.4 million for fiscal 2006, 2005 and 2004, respectively.

#### **L. Impairment of Long-Lived Assets**

The Company reviews long-lived assets for impairment annually or when events or changes in circumstances indicate the carrying value of these assets may exceed their current fair values. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the assets. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposal group classified as held for sale would be presented separately in the appropriate asset and liability sections of the balance sheet.

#### **M. Goodwill and Other Indefinitely Lived Intangible Assets**

The Company reviews goodwill and other intangibles that have indefinite lives for impairment annually or when events or changes in circumstances indicate the carrying value of these assets might exceed their current fair values. Impairment testing is based upon the best information available including estimates of fair value which incorporate assumptions marketplace participants would use in making their estimates of fair value. The Company has not historically recorded an impairment to its goodwill and other indefinitely lived intangible assets. In the future, if events or market conditions affect the estimated fair value to the extent that an asset is impaired, the Company will adjust the carrying value of these assets in the period in which the impairment occurs.

Included within other assets in the accompanying consolidated balance sheets as of March 3, 2007 and February 25, 2006 is \$147.6 million for goodwill and \$19.9 million for the tradename of CTS, which are not subject to amortization.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### **N. Self Insurance**

The Company utilizes a combination of insurance and self insurance for a number of risks including workers' compensation, general liability, automobile liability and employee related health care benefits (a portion of which is paid by its employees). Liabilities associated with the risks that the Company retains are estimated by considering historical claims experience, demographic factors, severity factors and other actuarial assumptions. Although the Company's claims experience has not displayed substantial volatility in the past, actual experience could materially vary from its historical experience in the future. Factors that affect these estimates include but are not limited to: inflation, the number and severity of claims and regulatory changes. In the future, if the Company concludes an adjustment to self insurance accruals is required, the liability will be adjusted accordingly.

### **O. Litigation**

The Company records an estimated liability related to various claims and legal actions arising in the ordinary course of business which is based on available information and advice from outside counsel, where appropriate. As additional information becomes available, the Company reassesses the potential liability related to its pending litigation and revises its estimates, as appropriate. The ultimate resolution of these ongoing matters as a result of future developments could have a material impact on the Company's earnings. The Company cannot predict the nature and validity of claims which could be asserted in the future, and future claims could have a material impact on its earnings.

### **P. Deferred Rent**

The Company accounts for scheduled rent increases contained in its leases on a straight-line basis over the term of the lease beginning as of the date the Company obtained possession of the leased premises. Deferred rent amounted to \$74.9 million and \$53.4 million as of March 3, 2007 and February 25, 2006, respectively.

Cash or lease incentives ("tenant allowances") received pursuant to certain store leases are recognized on a straight-line basis as a reduction to rent over the lease term. The unamortized portion of tenant allowances is included in deferred rent and other liabilities. Tenant allowances amounted to \$34.5 million and \$21.1 million as of March 3, 2007 and February 25, 2006, respectively.

### **Q. Treasury Stock**

The Company's Board of Directors has authorized repurchases of shares of its common stock for \$1 billion in December 2006, for \$200 million in January 2006, for \$400 million in October 2005 and for \$350 million in December 2004. The Company was authorized to make repurchases from time to time in the open market or through other parameters approved by the Board of Directors pursuant to existing rules and regulations. During fiscal 2006, the Company repurchased approximately 7.5 million shares of its common stock at a total cost of approximately \$301 million excluding brokerage fees. During fiscal 2005, the Company repurchased approximately 16.4 million shares of its common stock at a total cost of approximately \$598 million excluding brokerage fees. During fiscal 2004, the Company repurchased approximately 8.8 million shares of its common stock at a total cost of \$350 million excluding brokerage fees.

### **R. Revenue Recognition**

Sales are recognized upon purchase by customers at the Company's retail stores or when shipped for products purchased from its websites. The value of point of sale coupons and point of sale rebates that result in a reduction of the price paid by the customer are recorded as a reduction of sales. Shipping and handling fees that are billed to a customer in a sale transaction are recorded in sales. Revenues from gift cards, gift certificates and merchandise credits are recognized when redeemed.

Sales returns are provided for in the period that the related sales are recorded based on historical experience. Although the estimate for sales returns has not varied materially from historical provisions, actual experience could vary from historical experience in the future if the level of sales return activity changes materially. In the future, if the Company concludes that an adjustment to the sales returns accrual is required due to material changes in the returns activity, the reserve will be adjusted accordingly.

### **S. Cost of Sales**

Cost of sales includes the cost of merchandise, buying costs and costs of our distribution network including inbound freight charges, distribution facility costs, receiving costs and internal transfer costs.

## **T. Vendor Allowances**

The Company receives allowances from vendors in the normal course of business for various reasons including direct cooperative advertising, purchase volume and reimbursement for other expenses. Annual terms for each allowance include the basis for earning the allowance and payment terms which vary by agreement. All vendor allowances are recorded as a reduction of inventory cost, except for direct cooperative advertising allowances which are specific, incremental and identifiable. The Company recognizes purchase volume allowances as a reduction of the cost of inventory in the quarter in which milestones are achieved. Advertising costs were reduced by direct cooperative allowances of \$10.6 million, \$9.4 million and \$8.7 million for fiscal 2006, 2005 and 2004, respectively.

## **U. Store Opening, Expansion, Relocation and Closing Costs**

Store opening, expansion, relocation and closing costs, including markdowns, asset residual values and projected occupancy costs, are charged to earnings as incurred.

## **V. Advertising Costs**

Expenses associated with store advertising are charged to earnings as incurred. Net advertising costs amounted to \$198.4 million, \$158.2 million and \$134.5 million for fiscal 2006, 2005 and 2004, respectively.

## **W. Stock-Based Compensation**

The FASB issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123R") which requires companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its consolidated financial statements. In addition, the adoption of SFAS No. 123R requires additional accounting and disclosure related to income tax and cash flow effects resulting from stock-based compensation. The Company adopted SFAS No. 123R on August 28, 2005 (the "date of adoption"), the beginning of its third quarter of fiscal 2005, the year ended February 25, 2006. While SFAS No. 123R was not required to be effective until the first annual reporting period that began after June 15, 2005, early adoption was encouraged and the Company elected to adopt before the required effective date.

Under SFAS No. 123R, the Company uses a Black-Scholes option-pricing model to determine the fair value of its stock options. The Black-Scholes model includes various assumptions, including the expected life of stock options, the expected volatility and the expected risk free interest rate. These assumptions reflect the Company's best estimates, but they involve inherent uncertainties based on market conditions generally outside the control of the Company. As a result, if other assumptions had been used, total stock-based compensation cost, as determined in accordance with SFAS No. 123R could have been materially impacted. Furthermore, if the Company uses different assumptions for future grants, stock-based compensation cost could be materially impacted in future periods.

Also, under SFAS No. 123R, the Company is required to record stock-based compensation expense net of estimated forfeitures. The Company's forfeiture rate assumption used in determining its stock-based compensation expense is estimated based on historical data. The actual forfeiture rate could differ from these estimates.

Prior to the third quarter of fiscal 2005, the Company applied the provisions of APB No. 25, "Accounting for Stock Issued to Employees," as permitted under SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure – an amendment of FASB Statement No. 123" and complied with the disclosure requirements of SFAS 123. During the first half of fiscal 2005, which ended on August 27, 2005, the Company recognized compensation expense for restricted stock awards over the service period, but did not recognize compensation expense for stock options, since the Company historically has treated its stock options as having been granted at fair market value on the date of grant (however, see "Review of Equity Grants and Procedures and Related Matters," Note 12 for a discussion of a special committee review of equity grant matters which resulted in, among other things, the use of revised measurement dates for certain grants). No compensation expense for stock-based awards was recognized in fiscal 2004.

## **X. Income Taxes**

The Company files a consolidated Federal income tax return. Income tax returns are filed with each state and territory in which the Company conducts business.

The Company accounts for its income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in earnings in the period that includes the enactment date.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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Judgment is required in determining the provision for income taxes and related accruals, deferred tax assets and liabilities. In the ordinary course of business, there are transactions and calculations where the ultimate tax outcome is uncertain. Additionally, the Company's tax returns are subject to audit by various tax authorities. Although the Company believes that its estimates are reasonable, actual results could differ from these estimates.

### Y. Earnings per Share

The Company presents earnings per share on a basic and diluted basis. Basic earnings per share has been computed by dividing net earnings by the weighted average number of shares outstanding. Diluted earnings per share has been computed by dividing net earnings by the weighted average number of shares outstanding including the dilutive effect of stock-based awards as calculated under the treasury stock method.

Stock-based awards of approximately 8.6 million, 4.9 million and 2.8 million shares were excluded from the computation of diluted earnings per share as the effect would be anti-dilutive for fiscal 2006, 2005 and 2004, respectively.

### 2. STAFF ACCOUNTING BULLETIN NO. 108, CONSIDERING THE EFFECTS OF PRIOR YEAR MISSTATEMENTS WHEN QUANTIFYING MISSTATEMENTS IN CURRENT YEAR FINANCIAL STATEMENTS

As discussed under Recent Accounting Pronouncements in Note 1, in September 2006, the SEC issued SAB 108. The transition provisions of SAB 108 permit the Company to adjust for the cumulative effect on retained earnings of immaterial errors relating to prior years. SAB 108 also requires the adjustment of any prior quarterly financial statements within the fiscal year of adoption for the effects of such errors on the quarters when the information is next presented. Such adjustments do not require previously filed reports with the SEC to be amended. The Company adopted SAB 108 at the end of fiscal 2006. In accordance with SAB 108, the Company has adjusted beginning retained earnings for fiscal 2006 in the accompanying consolidated financial statements for the items described below. The Company considers these adjustments to be immaterial to prior periods.

**Review of Equity Grants and Procedures and Related Matters** In June 2006, the Company's Board of Directors appointed a special committee of two independent members of the Board of Directors, with authority, among other things, to conduct an investigation with respect to the setting of exercise prices for employee stock options and related matters as the special committee deemed appropriate. The special committee retained independent counsel who engaged outside accounting advisors to assist with the review. This review was completed and on October 9, 2006, the special committee presented its report to the Company's Board of Directors.

The review of stock option grants and procedures identified various deficiencies in the process of granting and documenting stock options and restricted shares described below. As a result of the deficiencies, the special committee recommended, among other things, that the Company revise the measurement dates under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," for 16 annual option grant dates, 26 monthly grant dates and 2 special grant dates (revisions of 2 annual, 4 monthly and 1 special grant dates have no accounting impact because prices on the revised dates were lower than on the measurement dates previously recorded by the Company). As a result of these revised measurement dates and the correction of various other errors relating to the accounting for equity-based compensation, the Company has determined that from fiscal year 1993 through fiscal 2005, it had certain unrecorded non-cash equity-based compensation charges associated with its equity-based compensation plans.

As a result, the Company has recorded an adjustment for unrecorded expense over the affected period (fiscal year 1993 through 2005) of \$61.8 million, including related tax items. In accordance with the provisions of SAB 108, the Company decreased beginning retained earnings for fiscal year 2006 by \$61.8 million within the accompanying Consolidated Financial Statements.

The Company does not believe that the net effect of this adjustment was material, either quantitatively or qualitatively, in any of the years covered by the review. In reaching that determination, the following quantitative measures were considered:

Fiscal Year	(in thousands)	Net Adjustment, After Tax	Net Income As Reported	Net Adjustment, After Tax as a % of Net Income As Reported
2005		\$ 11,488	\$ 572,847	2.01%
2004		12,493	504,964	2.47%
2003		13,607	399,470	3.41%
2002		8,600	302,179	2.85%
2001		7,391	219,599	3.37%
2000		5,272	171,922	3.07%
1999		1,340	131,229	1.02%
1998		923	97,346	0.95%
1997		405	73,142	0.55%
1996		163	55,015	0.30%
1995		56	39,459	0.14%
1994		22	30,013	0.07%
1993		2	21,887	0.01%
<b>Total</b>		<b>\$ 61,762</b>		

**Rent and Lease Accounting** The Company accounts for scheduled rent increases contained in its leases on a straight-line basis over the term of the lease. In fiscal 2004, due to clarification by the Office of the Chief Accountant of the SEC, the Company changed its method of accounting to define the beginning of the lease term as the date the Company obtained possession of the leased premises. Prior to fiscal 2004, the Company's method of accounting defined the beginning of the lease term as the date the Company commenced lease payments. The Company has recorded an adjustment to retained earnings and deferred rent and other liabilities to reflect these accounts as if the Company had always defined the beginning of the lease term as the date the Company obtained possession of the leased premises and to correspondingly increase deferred tax assets. The Company does not believe that the net effect of this adjustment which includes fiscal years 1993 through 2003 was material.

**Impact of Adjustments** The impact of each of the items noted above, net of tax, on fiscal 2006 beginning balances are presented below:

(in thousands)	Review of Stock Option Grant Practices, Including Related Tax Items	Rent & Lease Accounting	Total
Other Assets	\$ 11,273	\$ 4,738	\$ 16,011
Income Taxes Payable	(34,747)	—	(34,747)
Deferred Rent and Other Liabilities	—	(15,588)	(15,588)
Additional Paid-in Capital	(38,288)	—	(38,288)
Retained Earnings	61,762	10,850	72,612
<b>Total</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

### 3. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

(in thousands)	March 3, 2007	February 25, 2006
Land and buildings	\$ 112,527	\$ 49,900
Furniture, fixtures and equipment	598,892	517,469
Leasehold improvements	651,737	528,109
Computer equipment and software	286,943	231,047
	1,650,099	1,326,525
Less: Accumulated depreciation and amortization	(720,592)	(587,783)
	<b>\$ 929,507</b>	<b>\$ 738,742</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 4. LINES OF CREDIT

At March 3, 2007, the Company maintained two uncommitted lines of credit of \$100 million and \$75 million, with expiration dates of September 3, 2007 and February 28, 2008, respectively. These uncommitted lines of credit are currently and are expected to be used for letters of credit in the ordinary course of business. In addition, under these uncommitted lines of credit, the Company can obtain unsecured standby letters of credit. During fiscal 2006, the Company did not have any direct borrowings under the uncommitted lines of credit. As of March 3, 2007, there was approximately \$6.9 million of outstanding letters of credit and approximately \$40.0 million of outstanding unsecured standby letters of credit, primarily for certain insurance programs. Although no assurances can be provided, the Company intends to renew both uncommitted lines of credit before the respective expiration dates.

At February 25, 2006, the Company maintained two uncommitted lines of credit of \$100 million and \$75 million. These uncommitted lines of credit were utilized for letters of credit in the ordinary course of business. During fiscal 2005, the Company did not have any direct borrowings under the uncommitted lines of credits. As of February 25, 2006, there was approximately \$11.5 million of outstanding letters of credit and approximately \$33.7 million of outstanding unsecured standby letters of credit, primarily for certain insurance programs.

### 5. INVESTMENT SECURITIES

The Company's investment securities consist of held-to-maturity U.S. Government Agency debt securities and municipal debt securities, which are stated at amortized cost; available-for-sale auction rate securities, which are stated at cost or par value which approximates fair value; and trading securities, which are stated at fair market value. The securities as of March 3, 2007 and February 25, 2006 are as follows:

<i>(in millions)</i>	March 3, 2007	February 25, 2006
Held-to-maturity securities:		
Short term	\$ 393.5	\$ 291.6
Long term	102.7	393.9
	<b>496.2</b>	<b>685.5</b>
Available-for-sale securities:		
Short term	378.0	112.1
Long term	—	—
	<b>378.0</b>	<b>112.1</b>
Trading Securities:		
Short term	3.4	0.4
<b>Total investment securities</b>	<b>\$ 877.6</b>	<b>\$ 798.0</b>

Those investment securities with contractual maturity dates or interest reset dates within one year are classified as short term investment securities. All other investment securities are classified as long term investment securities. The contractual maturity dates of held-to-maturity investment securities extend to January 2018 and the available-for-sale investment securities do not have stated contractual maturities due to the nature of the investment vehicle. Actual maturities could differ from contractual maturities because borrowers have the right to call certain obligations.

As of March 3, 2007, the fair value of short term and long term held-to-maturity securities were \$393.0 million and \$102.5 million, respectively. As of February 25, 2006, the fair value of short term and long term held-to-maturity securities were \$289.8 million and \$390.0 million, respectively.

As of March 3, 2007 and February 25, 2006, the Company had gross unrecognized holding losses of \$1.3 million and \$5.6 million, respectively, relating to held-to-maturity investment securities with fair values totaling \$405.8 million and \$678.8 million, respectively. As of March 3, 2007, \$361.0 million of these investment securities have been in a continuous unrecognized loss position for more than 12 months. Unrecognized holding losses typically will not result in a recognized expense if the underlying securities are held to maturity as intended. Gross unrecognized holding gains relating to held-to-maturity investment securities were approximately \$0.6 million as of March 3, 2007 and were not material as of February 25, 2006. As of March 3, 2007 and February 25, 2006, the Company had no cumulative unrecognized holding gains or losses relating to its available-for-sale investment securities.



## 6. PROVISION FOR INCOME TAXES

The components of the provision for income taxes are as follows:

<i>(in thousands)</i>	FISCAL YEAR ENDED		
	March 3, 2007	February 25, 2006	February 26, 2005
Current:			
Federal	\$ 375,800	\$ 331,930	\$ 271,061
State and local	50,060	36,188	31,106
	<b>425,860</b>	<b>368,118</b>	<b>302,167</b>
Deferred:			
Federal	(81,067)	(24,681)	2,715
State and local	(6,158)	(1,193)	1,341
	<b>(87,225)</b>	<b>(25,874)</b>	<b>4,056</b>
	<b>\$ 338,635</b>	<b>\$ 342,244</b>	<b>\$ 306,223</b>

At March 3, 2007 and February 25, 2006, included in other current assets and in other assets is a net current deferred income tax asset of \$119.4 million and \$71.5 million, respectively, and a net noncurrent deferred income tax asset of \$58.5 million and \$8.2 million, respectively. These amounts represent the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The significant components of the Company's deferred tax assets and liabilities consist of the following:

<i>(in thousands)</i>	March 3, 2007	February 25, 2006
Deferred Tax Assets:		
Inventories	\$ 28,751	\$ 29,859
Deferred rent and other rent credits	42,643	29,130
Insurance	36,398	26,404
Stock-based compensation	46,696	9,547
Merchandise credits and gift card liabilities	42,731	9,103
Other	30,600	25,656
Deferred Tax Liabilities:		
Depreciation	(33,360)	(37,986)
Other	(16,566)	(12,004)
	<b>\$ 177,893</b>	<b>\$ 79,709</b>

The Company has not established a valuation allowance for the net deferred tax asset as it is considered more likely than not that it is realizable through a combination of future taxable income, the deductibility of future net deferred tax liabilities and tax planning strategies.

For fiscal 2006, the effective tax rate is comprised of the Federal statutory income tax rate of 35.00%, the State income tax rate, net of Federal benefit, of 3.06% and other income tax benefits of 1.76%. For fiscal 2005, the effective tax rate is comprised of the Federal statutory income tax rate of 35.00%, the State income tax rate, net of Federal benefit, of 2.49% and other income tax benefits of 0.09%. For fiscal 2004, the effective tax rate is comprised of the Federal statutory income tax rate of 35.00% and the State income tax rate, net of Federal benefit, of 2.60% and other income tax effects of 0.15%.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### 7. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

- A. In fiscal 2002, the Company had an interest in certain life insurance policies on the lives of its Co-Chairmen and their spouses. The beneficiaries of these policies were related to the aforementioned individuals. The Company's interest in these policies was equivalent to the net premiums paid by the Company. Since the Company is no longer permitted to pay policy premiums due to restrictions in the Sarbanes-Oxley Act of 2002, the agreements relating to the Company's interest in the life insurance policies on the lives of its Co-Chairmen and their spouses were terminated in fiscal 2003. Upon termination in fiscal 2003, the Co-Chairmen paid to the Company \$5.4 million, representing the total amount of premiums paid by the Company under the agreements and the Company was released from its contractual obligation to make substantial future premium payments. In order to confer a benefit to its Co-Chairmen in substitution for the aforementioned terminated agreements, the Company has agreed to pay to the Co-Chairmen, at a future date, an aggregate amount of \$4.2 million, which is included in accrued expenses and other current liabilities as of March 3, 2007 and February 25, 2006.
- B. In fiscal 2006, 2005 and 2004, the Company leased office and retail space from entities controlled by management of CTS. Through November 15, 2004, the Company leased warehouse and office space from an entity controlled by management of Harmon. The Company paid such entities occupancy costs of approximately \$6.3 million, \$6.5 million and \$6.9 million in fiscal 2006, 2005 and 2004, respectively.
- C. Subsequent to fiscal year end, the Company acquired buybuy BABY from Richard and Jeffrey Feinstein, both of whom were previously employed by the Company, and are the sons of Leonard Feinstein, one of the Company's Co-Chairmen. (See "Subsequent Event," Note 13).

### 8. LEASES

The Company leases retail stores, as well as warehouses, office facilities and equipment, under agreements expiring at various dates through 2042. Certain leases provide for contingent rents (which are based upon store sales exceeding stipulated amounts and are immaterial in fiscal 2006, 2005 and 2004), scheduled rent increases and renewal options. The Company is obligated under a majority of the leases to pay for taxes, insurance and common area maintenance charges.

As of March 3, 2007, future minimum lease payments under noncancelable operating leases are as follows:

Fiscal Year	(in thousands)	Amount
2007		\$ 372,168
2008		379,091
2009		364,226
2010		338,374
2011		306,524
Thereafter		1,435,481
Total future minimum lease payments		\$ 3,195,864

Expenses for all operating leases were \$355.7 million, \$322.0 million and \$288.9 million for fiscal 2006, 2005 and 2004, respectively.

### 9. EMPLOYEE BENEFIT PLANS

#### Defined Contribution Plans

The Company has two defined contribution savings plans covering all eligible employees of the Company ("the Plans"). During fiscal 2006, a 401(k) savings plan, which was frozen effective December 31, 2003, was merged into one of the Plans. Participants of the Plans may defer annual pre-tax compensation subject to statutory and Plan limitations. Effective January 1, 2006, a certain percentage of an employee's contributions, will be matched by the Company, subject to certain statutory and Plan limitations. This match will vest over a specified period of time. The Company contributed approximately \$4.8 million and \$0.5 million for fiscal 2006 and 2005, respectively. For fiscal 2004, the Company did not make a material contribution to the Plans, as the match was not yet effective.

## **Nonqualified Deferred Compensation Plan**

Effective January 1, 2006, the Company adopted a nonqualified deferred compensation plan for the benefit of employees defined by the Internal Revenue Service as highly compensated. A certain percentage of an employee's contributions may be matched by the Company, subject to certain Plan limitations. This match will vest over a specified period of time. The Company did not make any contributions to the plan during fiscal 2006 and 2005.

## **Defined Benefit Plan**

The Company has a non-contributory defined benefit pension plan for the CTS employees, hired on or before July 31, 2003, who meet specified age and length-of-service requirements. The benefits are based on years of service and the employee's compensation near retirement. The Company utilizes a December 31 measurement date for this plan. In fiscal 2006, the Company adopted SFAS No. 158 on a prospective basis. SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and recognize changes in the funded status in the year in which the changes occur. For the years ended March 3, 2007 and February 25, 2006, the net periodic pension cost was not material to the Company's results of operations. The Company has a \$1.1 million and \$7.1 million liability, which is included in deferred rent and other liabilities as of March 3, 2007 and February 25, 2006, respectively. In addition, as of March 3, 2007, the Company recognized \$4.4 million, net of the related tax benefit, within accumulated other comprehensive income.

## **10. COMMITMENTS AND CONTINGENCIES**

The Company maintains employment agreements with its Co-Chairmen, which extend through June 2007. The agreements provide for a base salary (which may be increased by the Board of Directors), termination payments, post-retirement benefits and other terms and conditions of employment. In addition, the Company maintains employment agreements with other executives which provide for severance pay and, in some instances, certain other supplemental retirement benefits.

The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

## **11. SUPPLEMENTAL CASH FLOW INFORMATION**

The Company paid income taxes of \$388.4 million, \$338.7 million and \$229.0 million in fiscal 2006, 2005 and 2004, respectively.

The Company recorded an accrual for capital expenditures of \$53.9 million, \$49.6 million and \$30.1 million as of March 3, 2007, February 25, 2006 and February 26, 2005, respectively.

## **12. STOCK-BASED COMPENSATION**

The FASB issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123R") which requires companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its consolidated financial statements. In addition, the adoption of SFAS No. 123R requires additional accounting and disclosure related to income tax and cash flow effects resulting from stock-based compensation. The Company adopted SFAS No. 123R on August 28, 2005 (the "date of adoption"), the beginning of its third quarter of fiscal 2005, the year ended February 25, 2006. While SFAS No. 123R was not required to be effective until the first annual reporting period that began after June 15, 2005, early adoption was encouraged and the Company elected to adopt before the required effective date.

The Company adopted SFAS No. 123R under the modified prospective application. Accordingly, prior period amounts have not been restated. Under this application, the Company records stock-based compensation expense for all awards granted on or after the date of adoption and for the portion of previously granted awards that remained unvested at the date of adoption. Currently, the Company's stock-based compensation relates to restricted stock awards and stock options. The Company's restricted stock awards are considered nonvested share awards as defined under SFAS No. 123R.

Prior to the third quarter of fiscal 2005, the Company applied the provisions of APB No. 25, "Accounting for Stock Issued to Employees," as permitted under SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure – an amendment of FASB Statement No. 123." During the first half of fiscal 2005, which ended on August 27, 2005, the Company recognized compensation expense for restricted stock awards over the service period, but did not recognize compensation expense for stock options, since the Company historically has treated its stock options as having been granted at fair market value on the date of grant (however, see "Review of Equity Grants and Procedures and Related Matters" for a discussion of a special committee review of equity grant matters which resulted in, among other things, the use of revised measurement dates for certain grants).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(continued)

The following table details the effect on net earnings and earnings per share “as reported” and as if compensation expense had been recorded through the end of the second quarter of fiscal 2005, and in fiscal 2004, based on the fair value method under SFAS No. 123, “Accounting for Stock-Based Compensation” (“pro forma”). The reported and pro forma net earnings and earnings per share for the year ended March 3, 2007 are the same since stock-based compensation expense is calculated under the provisions of SFAS No. 123R for those periods.

<i>(in thousands, except per share data)</i>	February 25, 2006	February 26, 2005
<b>NET EARNINGS:</b>		
As reported	<b>\$ 572,847</b>	\$ 504,964
Deduct: Total stock-based employee compensation expense determined under fair value based method, net of related tax effects	<b>(31,415)</b>	(34,686)
Add: Total stock-based employee compensation expense included in net earnings, net of related tax effects	<b>16,008</b>	—
Pro forma	<b>\$ 557,440</b>	\$ 470,278
<b>NET EARNINGS PER SHARE:</b>		
Basic:		
As reported	<b>\$ 1.95</b>	\$ 1.68
Pro forma	<b>\$ 1.90</b>	\$ 1.56
Diluted:		
As reported	<b>\$ 1.92</b>	\$ 1.65
Pro forma	<b>\$ 1.87</b>	\$ 1.55

Stock-based compensation expense for the fiscal year ended March 3, 2007 and February 25, 2006 was approximately \$82.6 million, (\$52.6 million after tax or \$0.18 per diluted share) and approximately \$25.6 million (\$16.0 million after tax or \$0.05 per diluted share), respectively. Stock-based compensation expense for the fiscal year ended March 3, 2007, includes expenses related to the cash payment of \$30.0 million to remediate potential adverse tax consequences for Internal Revenue Code Section 409A and approximately \$8.2 million related to the revised measurement dates (See “Review of Equity Grants and Procedures and Related Matters” below). In addition, the amount of stock-based compensation cost capitalized as of March 3, 2007 and February 25, 2006 was approximately \$1.7 million and \$0.9 million, respectively.

### REVIEW OF EQUITY GRANTS AND PROCEDURES AND RELATED MATTERS

In June 2006, the Company’s Board of Directors appointed a special committee of two independent members of the Board of Directors, with authority, among other things, to conduct an investigation with respect to the setting of exercise prices for employee stock options and related matters as the special committee deemed appropriate. The special committee retained independent legal counsel who engaged outside accounting advisors to assist with the review. This review was completed and on October 9, 2006, the special committee presented its report to the Company’s Board of Directors.

The review identified various deficiencies in the process of granting and documenting stock options and restricted shares. As a result of these deficiencies, the special committee recommended, among other things, revised measurement dates for certain stock option grants. The exercise price for most of these stock option grants was less than the fair market value of the Company’s common stock on the revised measurement date.

As a result of these revised measurement dates, and the correction of various other errors, the Company has determined that it had certain unrecorded non-cash equity-based compensation charges related to fiscal years prior to 2006. (See “Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements,” Note 2).

The Company's Board of Directors also approved a remediation program intended to protect over 1,600 employees from certain potential adverse tax consequences. These adverse tax consequences arise pursuant to Internal Revenue Code Section 409A as a result of historical deficiencies associated with certain of the Company's stock option grants that were disclosed through the Company's stock option review. As a result of this program, the Company made cash payments totaling approximately \$30.0 million to over 1,600 employees in the fourth quarter of fiscal 2006, which resulted in a non-recurring, pre-tax stock-based compensation charge. The cash outlay primarily represents payments to employees in connection with increasing the exercise prices on certain stock option grants so as to protect them from certain potential adverse tax consequences. No executive officer received such payments. The Company believes it is likely the Company will recoup a substantial portion of the anticipated cash outlay over the next several years through higher proceeds from future stock option exercises, although this recovery would not flow through the income statement.

The Company continues to cooperate with the informal inquiry of the SEC regarding the Company's stock option grant practices. In addition, the Company is also cooperating with the United States Attorney's office for the District of New Jersey in connection with its inquiry into such matters.

### **Incentive Compensation Plans**

During fiscal 2004, in anticipation of adopting SFAS No. 123R, the Company revised its overall approach to compensation for its employees, including stock-based compensation, and adopted the Bed Bath & Beyond 2004 Incentive Compensation Plan (the "2004 Plan"). The 2004 Plan is a flexible compensation plan that enables the Company to offer incentive compensation through stock options, stock appreciation rights, restricted stock awards and performance awards, including cash awards. As a result, during fiscal 2006 and fiscal 2005, awards consisting of a combination of stock options and performance-based restricted stock were granted to executive officers and other executives and awards consisting of restricted stock were granted to the Company's other employees who traditionally have received stock options. Awards of stock options and restricted stock generally vest in five equal annual installments beginning one to three years from the date of grant.

Prior to fiscal 2004, the Company had adopted various stock option plans (the "Prior Plans"), all of which solely provided for the granting of stock options. Upon adoption of the 2004 Plan, the common stock available under the Prior Plans became available for issuance under the 2004 Plan. No further option grants may be made under the Prior Plans, although outstanding awards under the Prior Plans will continue to be in effect.

Under the 2004 Plan and the Prior Plans, an aggregate of 83.4 million shares of common stock were authorized for issuance. The Company generally issues new shares for stock option exercises and restricted stock awards. Under the 2004 Plan, grants are determined by the Compensation Committee for those awards granted to executive officers and by an appropriate committee for all other awards granted.

As of March 3, 2007, unrecognized compensation expense related to the unvested portion of the Company's stock options and restricted stock awards, based on the Company's historical treatment of options and awards as having been granted at fair market value, was \$71.9 million and \$56.2 million, respectively, which is expected to be recognized over a weighted average period of 3.1 years and 4.9 years, respectively (however, see "Review of Equity Grants and Procedures and Related Matters" for a discussion of a special committee review of equity grant matters which resulted in, among other things, the use of revised measurement dates for certain grants).

### **Stock Options**

The Company historically has treated its stock options as having been granted at fair market value on the date of grant (however, see "Review of Equity Grants and Procedures and Related Matters" for a discussion of a special committee review of equity grant matters which resulted in, among other things, the use of revised measurement dates for certain grants). The option grants generally become exercisable in five equal annual installments beginning one to three years from the date of grant. Option grants for stock options issued prior to May 10, 2004 expire ten years after the date of grant. Option grants for stock options issued since May 10, 2004 expire eight years after the date of grant. All option grants are non-qualified.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(continued)

The fair value of the stock options granted was estimated on the date of the grant using a Black-Scholes option-pricing model that uses the assumptions noted in the following table.

	FISCAL YEAR ENDED		
	March 3, 2007	February 25, 2006	February 26, 2005
<b>Black-Scholes Valuation Assumptions</b> <sup>(1)</sup>			
Weighted Average Expected Life (in years) <sup>(2)</sup>	6.3	6.1	6.1
Weighted Average Expected Volatility <sup>(3)</sup>	25.00%	25.00%	42.00%
Weighted Average Risk Free Interest Rates <sup>(4)</sup>	4.95%	4.02%	3.89%
Expected Dividend Yield	—	—	—

<sup>(1)</sup> Beginning on the date of adoption, forfeitures are estimated based on historical experience; prior to the date of adoption, forfeitures were recorded as they occurred.

<sup>(2)</sup> The expected life of stock options is estimated based on historical experience.

<sup>(3)</sup> The expected volatility for fiscal 2006 and 2005 is estimated based on implied volatility. For fiscal 2004, the expected volatility was estimated based on historical and current financial data for the Company.

<sup>(4)</sup> Based on the U.S. Treasury constant maturity interest rate whose term is consistent with the expected life of the stock options.

Changes in the Company's stock options for the fiscal year ended March 3, 2007 were as follows:

<i>(Shares in thousands)</i>	Number of Stock Options	Weighted Average Exercise Price
Options outstanding, beginning of year	22,589	\$ 27.01
Granted	550	38.52
Exercised	(2,603)	16.63
Forfeited or expired	(700)	35.82
Options outstanding, end of year	19,836	\$ 29.99
Options exercisable, end of year	11,016	\$ 25.61

The weighted average fair value for the stock options granted in fiscal 2006, fiscal 2005 and fiscal 2004 was \$14.24, \$12.71 and \$17.16, respectively. The weighted average remaining contractual term and the aggregate intrinsic value for options outstanding as of March 3, 2007 was 4.6 years and \$192.7 million, respectively. The weighted average remaining contractual term and the aggregate intrinsic value for options exercisable as of March 3, 2007 was 4.1 years and \$155.5 million, respectively. The total intrinsic value for stock options exercised during fiscal 2006, fiscal 2005 and fiscal 2004 was \$58.8 million, \$60.7 million and \$71.7 million, respectively.

Net cash proceeds from the exercise of stock options for fiscal 2006 was \$43.4 million and the associated income tax benefit was \$20.7 million for that same time period.

### Restricted Stock

The Company historically has treated its restricted stock awards as having been issued and measured at fair market value on the date of grant (however, see "Review of Equity Grants and Procedures and Related Matters" for a discussion of a special committee review of equity grant matters which resulted in, among other things, the use of revised measurement dates for certain grants). The restricted stock awards generally become exercisable in five equal annual installments beginning one to three years from the date of grant.

Vesting of restricted stock awarded to certain of the Company's executives is dependent on the Company's achievement of a performance-based test for the fiscal year of grant, and assuming achievement of the performance-based test, time vesting, subject, in general, to the executive remaining in the Company's employ on specified vesting dates. The Company recognizes compensation expense related to these awards based on the assumption that the performance-based test will be achieved. Vesting of restricted stock awarded to the Company's other employees is based solely on time vesting.

Changes in the Company's restricted stock for the fiscal year ended March 3, 2007 were as follows:

<i>(Shares in thousands)</i>	Number of Restricted Shares	Weighted Average Grant-Date Fair Value
Unvested restricted stock, beginning of year	1,031	\$ 37.00
Granted	1,120	37.55
Vested	(91)	37.81
Forfeited	(129)	37.42
Unvested restricted stock, end of year	1,931	\$ 37.25

### 13. SUBSEQUENT EVENT

On March 22, 2007, subsequent to the end of fiscal 2006, the Company completed and announced the acquisition of buybuy BABY, a privately held retailer of infant and toddler merchandise, for approximately \$67 million (net of cash acquired) and repayment of debt of approximately \$19 million. Based in Garden City, New York, buybuy BABY operates a total of 8 stores in Maryland, New Jersey, New York and Virginia. The stores range in size from approximately 28,000 to 60,000 square feet and offer a broad assortment of premier infant and toddler merchandise in categories including furniture, car seats, strollers, feeding, bedding, bath, health and safety essentials, toys, learning and development products, clothing and a unique selection of seasonal and holiday products.

buybuy BABY was founded in 1996 by Richard and Jeffrey Feinstein, both of whom were previously employed by the Company, and are the sons of Leonard Feinstein, one of the Company's Co-Chairmen. The acquisition was approved by a special committee of independent members of the Board of Directors of the Company. The special committee retained Merrill Lynch & Co. to serve as its independent financial advisor and render a fairness opinion in connection with the transaction, as well as Chadbourne & Parke LLP to serve as independent legal counsel to oversee the acquisition negotiations. The aforementioned repayment of approximately \$19 million of debt results in the retirement of all indebtedness of buybuy BABY, which debt was held by Richard and Jeffrey Feinstein (approximately \$16 million) and Leonard Feinstein (approximately \$3 million). The Company's Co-Chairmen, Leonard Feinstein and Warren Eisenberg, recused themselves from deliberations relating to the transaction.

The acquisition of buybuy BABY had no effect on the Company's fiscal 2006 results since the transaction occurred during fiscal 2007. The Company believes the benefit of this acquisition will not have a material effect on the overall results or financial condition of the Company for fiscal 2007.

### 14. SUMMARY OF QUARTERLY RESULTS (UNAUDITED)

<i>(in thousands, except per share data)</i>	FISCAL 2006 QUARTER ENDED			
	May 27, 2006	August 26, 2006	November 25, 2006	March 3, 2007
Net sales	\$ 1,395,963	\$ 1,607,239	\$ 1,619,240	\$ 1,994,987
Gross profit	590,098	678,249	704,073	862,982
Operating profit	148,750	219,622	211,134	309,895
Earnings before provision for income taxes	158,409	229,550	221,777	323,143
Provision for income taxes	57,978	84,015	79,341	117,301
Net earnings	\$ 100,431	\$ 145,535	\$ 142,436	\$ 205,842
EPS-Basic <sup>(1)</sup>	\$ 0.36	\$ 0.52	\$ 0.51	\$ 0.74
EPS-Diluted <sup>(1)</sup>	\$ 0.35	\$ 0.51	\$ 0.50	\$ 0.72

<i>(in thousands, except per share data)</i>	FISCAL 2005 QUARTER ENDED			
	May 28, 2005	August 27, 2005	November 26, 2005	February 25, 2006
Net sales	\$ 1,244,421	\$ 1,431,182	\$ 1,448,680	\$ 1,685,279
Gross profit	520,781	601,784	615,363	747,820
Operating profit	150,884	217,877	205,493	304,917
Earnings before provision for income taxes	157,992	225,882	215,048	316,169
Provision for income taxes	59,089	84,480	80,428	118,247
Net earnings	\$ 98,903	\$ 141,402	\$ 134,620	\$ 197,922
EPS-Basic <sup>(1)</sup>	\$ 0.34	\$ 0.48	\$ 0.45	\$ 0.68
EPS-Diluted <sup>(1)</sup>	\$ 0.33	\$ 0.47	\$ 0.45	\$ 0.67

<sup>(1)</sup> Net earnings per share ("EPS") amounts for each quarter are required to be computed independently and may not equal the amount computed for the total year.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders  
Bed Bath & Beyond Inc.:

We have audited the accompanying consolidated balance sheets of Bed Bath & Beyond Inc. and subsidiaries as of March 3, 2007 and February 25, 2006, and the related consolidated statements of earnings, shareholders' equity, and cash flows for each of the fiscal years in the three-year period ended March 3, 2007. In connection with our audits of the consolidated financial statements, we have also audited the financial statement schedule. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Bed Bath & Beyond Inc. and subsidiaries as of March 3, 2007 and February 25, 2006, and the results of their operations and their cash flows for each of the fiscal years in the three-year period ended March 3, 2007, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in the notes to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 158, "Employers' Accounting for Defined Benefit Pension and Other Post Retirement Plans – An Amendment of FASB Statements No. 87, 88, 106, and 132(R)," as well as changed their method for quantifying errors based on SEC Staff Accounting Bulletin No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements."

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Bed Bath & Beyond Inc. and subsidiaries' internal control over financial reporting as of March 3, 2007, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated May 2, 2007 expressed an unqualified opinion on management's assessment of, and the effective operation of, internal control over financial reporting.

**KPMG LLP**

KPMG LLP  
Short Hills, New Jersey  
May 2, 2007



## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM (CONTINUED)

The Board of Directors and Shareholders  
Bed Bath & Beyond Inc.:

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Bed Bath & Beyond Inc. and subsidiaries maintained effective internal control over financial reporting as of March 3, 2007, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Bed Bath & Beyond Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Bed Bath & Beyond Inc. and subsidiaries maintained effective internal control over financial reporting as of March 3, 2007, is fairly stated, in all material respects, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Also, in our opinion, Bed Bath & Beyond Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of March 3, 2007, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Bed Bath & Beyond Inc. and subsidiaries as of March 3, 2007 and February 25, 2006, and the related consolidated statements of earnings, shareholders' equity, and cash flows and the related financial statement schedule for each of the fiscal years in the three-year period ended March 3, 2007, and our report dated May 2, 2007 expressed an unqualified opinion on those consolidated financial statements and the related financial statement schedule.

**KPMG LLP**

Short Hills, New Jersey  
May 2, 2007

### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended). Our management assessed the effectiveness of our internal control over financial reporting as of March 3, 2007. In making this assessment, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework. Our management has concluded that, as of March 3, 2007, our internal control over financial reporting is effective based on these criteria.

May 2, 2007

## DIRECTORS AND OFFICERS

*Bed Bath & Beyond Inc. and Subsidiaries*

### DIRECTORS

**Warren Eisenberg**

Co-Chairman,  
Bed Bath & Beyond Inc.

**Leonard Feinstein**

Co-Chairman,  
Bed Bath & Beyond Inc.

**Steven H. Temares**

Chief Executive Officer,  
Bed Bath & Beyond Inc.

**Dean S. Adler**

Principal, Lubert-Adler Management  
Philadelphia, Pennsylvania

**Stanley F. Barshay**

Chairman, Schering-Plough Consumer  
HealthCare Corporation  
Berkeley Heights, New Jersey

**Klaus Eppler**

Pensioned Partner, Proskauer Rose LLP  
New York, New York

**Patrick R. Gaston**

President, Verizon Foundation  
Basking Ridge, New Jersey

**Jordan Heller**

Partner, The Schonbraun McCann Group LLP  
Roseland, New Jersey

**Robert S. Kaplan**

Senior Lecturer, Harvard Business School  
Senior Director, The Goldman Sachs Group, Inc.  
New York, New York

**Victoria A. Morrison**

Executive Vice President & General Counsel,  
Edison Properties, LLC  
Newark, New Jersey

**Fran Stoller**

Partner, Loeb & Loeb LLP  
New York, New York

### OFFICERS

**Warren Eisenberg**

Co-Chairman

**Leonard Feinstein**

Co-Chairman

**Steven H. Temares**

Chief Executive Officer

**Arthur Stark**

President and Chief Merchandising Officer

**Eugene A. Castagna**

Chief Financial Officer and Treasurer

**Matthew Fiorilli**

Senior Vice President - Stores

**Ronald Curwin**

Senior Vice President - Investor Relations

**Richard C. McMahon**

Chief Strategy Officer and Vice President -  
Corporate Operations

**Allan N. Rauch**

Vice President - Legal and General Counsel

**G. William Waltzinger, Jr.**

Vice President - Bed Bath & Beyond Inc.  
Corporate Development  
President - Harmon Stores, Inc.

**Chuck Bilezikian**

Chief Executive Officer - Christmas Tree Shops,  
Inc.

**Richard S. Acciarito**

Vice President - Corporate Operations -  
Harmon Stores, Inc.

**Charles E. Arnold**

Vice President - Stores - Southwest Region

**Jim Brendle**

Vice President - Construction and Store  
Development

**P. Timothy Brewster**

Vice President - Stores - N.Y.C. Region

**Michael J. Callahan**

Vice President - Corporate Counsel

**Robert Claybrook**

Vice President - Application Development -  
Supply Chain Systems

**Robyn M. D'Elia**

Vice President - Controller

**David S. Denenberg**

Vice President - Merchandise Control

**Salvatore J. Dimino**

Vice President - Stores - Southeast Region

**Martin Eisenberg**

Vice President - Stores - Northeast Region

**Jeffrey L. Feinstein**

Vice President, Secretary and Treasurer -  
Buy Buy Baby, Inc.

**Richard S. Feinstein**

President - Buy Buy Baby, Inc.

**Alan M. Freeman**

Vice President - Real Estate Counsel

**Francis Garrity**

Vice President - Stores - Midwest Region  
(Detroit)

**Seth D. Geldzahler**

Vice President - Real Estate

**Scott Hames**

Vice President and General Merchandise  
Manager - Planning and Allocation

**Alan Jacobson**

Vice President - Stores - Harmon Stores, Inc.

**Todd Johnson**

Chief Merchandising Officer - Christmas Tree  
Shops, Inc.

**Nancy J. Katz**

Vice President and General Merchandise  
Manager - Hardlines

**Patrick M. Kelley**

Vice President - Stores - Western Region

**Edward Kopil**

Vice President - Stores - Christmas Tree Shops,  
Inc.

**Susan E. Lattmann**

Vice President - Finance

**Rita Little**

Vice President - Marketing

**Jeffrey W. Macak**

Vice President - Supply Chain Logistics

**Nika Markus**

Vice President - Merchandise Planning and  
Allocation

**Teresa A. Miller**

Vice President - Purchasing

**Kevin R. Murphy**

Vice President - Chief Information Officer

**Farley S. Nachemin**

Vice President and General Merchandise  
Manager - Bath and Seasonal

**Alan J. Natowitz**

Vice President and General Merchandise  
Manager - Bedding and Window

**Jim O'Connor**

Vice President - Safety and Loss Prevention

**William Onksen**

Vice President - Stores - MidAtlantic and  
Midwest Regions

**Dana Pelan**

Vice President - Stores - Midwest Region  
(Chicago)

**Christine R. Pirog**

Vice President - Store Operations

**William T. Plate**

Vice President - Asset Management, Safety  
and Loss Prevention

**Ross Richman**

Vice President - Financial Operations Analysis

**Hank Reinhart**

Vice President - Customer Service and Bridal

**Joseph P. Rowland**

Vice President - E-Service Operations

**Louis M. Sepe**

Vice President - Application Development -  
Merchandising Systems

**Hal R. Shapiro**

Vice President - Tax

**Concetta Van Dyke**

Vice President - Human Resources

**Kevin M. Wanner**

Vice President - Technology and Operations

## CORPORATE AND SHAREHOLDER INFORMATION

### Corporate Offices

Bed Bath & Beyond Inc.  
Harmon Stores, Inc.  
650 Liberty Avenue  
Union, New Jersey 07083  
Telephone: 908/688-0888

Christmas Tree Shops, Inc.  
261 White's Path  
South Yarmouth, Massachusetts 02664  
Telephone: 508/394-1225

Bed Bath & Beyond Procurement Co. Inc.  
110 Bi-County Boulevard, Suite 114  
Farmingdale, New York 11735  
Telephone: 631/420-7050

Buy Buy Baby, Inc.  
895 East Gate Blvd.  
Garden City, NY 11530  
Telephone: 516/507-3410

### Shareholder Information

A copy of the Company's 2006 Form 10-K as filed with the Securities and Exchange Commission ("SEC") may be obtained from the Investor Relations Department at the Corporate Office.  
Fax: 908/810-8813

The Company provides access to the documents filed with the SEC through the Investor Relations section of our website, [www.bedbathandbeyond.com](http://www.bedbathandbeyond.com). A copy of the Company's Policy of Ethical Standards for Business Conduct is also provided at this location.

### Stock Listing

NASDAQ National Market Trading symbol  
BBBY.

### Annual Meeting

The Annual Meeting of Shareholders will be held at 9 a.m. July 10, 2007, at the Madison Hotel, One Convent Road, Morristown, New Jersey.

### Stock Activity

The following table sets forth by fiscal quarter the high and low reported closing prices of the Company's Common Stock on the NASDAQ National Market during fiscal 2006 and fiscal 2005:

QUARTER	HIGH	LOW
<b>FISCAL 2006</b>		
<b>First</b>	<b>\$40.82</b>	<b>\$35.22</b>
<b>Second</b>	<b>36.92</b>	<b>31.42</b>
<b>Third</b>	<b>41.24</b>	<b>33.29</b>
<b>Fourth</b>	<b>43.02</b>	<b>38.04</b>
<b>FISCAL 2005</b>		
First	\$40.80	\$35.57
Second	46.84	40.65
Third	43.18	37.01
Fourth	43.33	35.50

At May 14, 2007, there were approximately 4,700 shareholders of record. This number excludes individual shareholders holding stock under nominee security position listings.

### Transfer Agent

The Transfer Agent should be contacted on questions of change of address, name or ownership, lost certificates and consolidation of accounts.

American Stock Transfer & Trust Company  
59 Maiden Lane  
New York, New York 10038  
Telephone: 800/937-5449

### Independent Auditors

KPMG LLP  
150 John F. Kennedy Parkway  
Short Hills, NJ 07078

### Websites

[www.bedbathandbeyond.com](http://www.bedbathandbeyond.com)  
[www.buybuybaby.com](http://www.buybuybaby.com)  
[www.christmastreeshops.com](http://www.christmastreeshops.com)  
[www.harmondiscout.com](http://www.harmondiscout.com)

## STORE LOCATIONS

(as of March 3, 2007)

### BED BATH & BEYOND STORES

Alabama	10	Nebraska	5
Alaska	1	Nevada	7
Arizona	18	New Hampshire	6
Arkansas	4	New Jersey	34
California	95	New Mexico	4
Colorado	23	New York	51
Connecticut	13	North Carolina	24
Delaware	1	North Dakota	2
Florida	60	Ohio	34
Georgia	23	Oklahoma	5
Idaho	6	Oregon	9
Illinois	34	Pennsylvania	27
Indiana	17	Rhode Island	3
Iowa	6	South Carolina	13
Kansas	7	South Dakota	1
Kentucky	7	Tennessee	16
Louisiana	10	Texas	67
Maine	5	Utah	11
Maryland	16	Vermont	2
Massachusetts	22	Virginia	23
Michigan	30	Washington	20
Minnesota	9	West Virginia	1
Mississippi	4	Wisconsin	10
Missouri	12	District of Columbia	1
Montana	3	Puerto Rico	3
		<b>Total</b>	<b>815</b>

### CHRISTMAS TREE SHOPS STORES

Connecticut	3
Maine	2
Massachusetts	15
New Hampshire	2
New Jersey	3
New York	6
Rhode Island	2
Vermont	1
<b>Total</b>	<b>34</b>

For exact Christmas Tree Shops locations, visit us at [www.christmastreeshops.com](http://www.christmastreeshops.com).

### HARMON STORES

Connecticut	2
New Jersey	28
New York	9
<b>Total</b>	<b>39</b>

For exact Harmon locations, visit us at [www.harmondiscout.com](http://www.harmondiscout.com).

For exact Bed Bath & Beyond locations, visit us at [www.bedbathandbeyond.com](http://www.bedbathandbeyond.com) or call 1-800-GO BEYOND.



[www.bedbathandbeyond.com](http://www.bedbathandbeyond.com)  
Beyond any site of its kind.

650 Liberty Avenue  
Union, NJ 07083  
908-688-0888