

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 1, 2001

Commission File Number 0-20214

**BED BATH & BEYOND INC.**

(Exact name of registrant as specified in its charter)

**New York**  
(State of incorporation)

**11-2250488**  
(I.R.S. Employer Identification No.)

**650 Liberty Avenue, Union, New Jersey 07083**  
(Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: **(908) 688-0888**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes                      X                      No                      \_\_\_\_\_

**Number of shares outstanding of the issuer's Common Stock:**

Class  
Common Stock — \$0.01 par value

Outstanding at September 1, 2001  
290,036,611

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**BED BATH & BEYOND INC. AND SUBSIDIARIES**  
**Consolidated Balance Sheets**  
**(in thousands, except per share data)**

	September 1, 2001	March 3, 2001
	(unaudited)	
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 338,770	\$ 239,328
Merchandise inventories	733,157	606,704
Prepaid expenses and other current assets	46,403	39,681
Total current assets	1,118,330	885,713
Property and equipment, net	322,706	302,656
Other assets	7,691	7,356
	\$1,448,727	\$1,195,725
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 296,166	\$ 192,401
Accrued expenses and other current liabilities	156,815	128,800
Income taxes payable	31,649	31,988
Total current liabilities	484,630	353,189
Deferred rent and other liabilities	30,415	25,518
Total liabilities	515,045	378,707
Shareholders' equity:		
Preferred stock — \$0.01 par value; authorized — 1,000 shares; no shares issued or outstanding	—	—
Common stock — \$0.01 par value; authorized — 900,000 shares; issued and outstanding — September 1, 2001, 290,037 shares and March 3, 2001, 287,890 shares	2,900	2,879
Additional paid-in capital	213,656	180,974
Retained earnings	717,126	633,165
Total shareholders' equity	933,682	817,018
	\$1,448,727	\$1,195,725

See accompanying Notes to Consolidated Financial Statements.

**BED BATH & BEYOND INC. AND SUBSIDIARIES**  
**Consolidated Statements of Earnings**  
**(in thousands, except per share data)**  
**(unaudited)**

	Three Months Ended		Six Months Ended	
	September 1, 2001	August 26, 2000	September 1, 2001	August 26, 2000
Net sales	\$ 713,636	\$589,381	\$1,289,469	\$1,048,544
Cost of sales, including buying, occupancy and indirect costs	422,294	348,097	763,168	619,967
Gross profit	291,342	241,284	526,301	428,577
Selling, general and administrative expenses	206,670	171,275	396,027	322,229
Operating profit	84,672	70,009	130,274	106,348
Interest income	3,058	1,431	6,248	3,393
Earnings before provision for income taxes	87,730	71,440	136,522	109,741
Provision for income taxes	33,776	27,862	52,561	42,799
Net earnings	\$ 53,954	\$ 43,578	\$ 83,961	\$ 66,942
Net earnings per share — Basic	\$ 0.19	\$ 0.15	\$ 0.29	\$ 0.24
Net earnings per share — Diluted	\$ 0.18	\$ 0.15	\$ 0.28	\$ 0.23
Weighted average shares outstanding — Basic	289,791	282,872	289,129	282,298
Weighted average shares outstanding — Diluted	298,816	291,363	298,148	290,661

See accompanying Notes to Consolidated Financial Statements.

**BED BATH & BEYOND INC. AND SUBSIDIARIES**  
**Consolidated Statements of Cash Flows**  
**(in thousands, unaudited)**

	Six Months Ended	
	September 1, 2001	August 26, 2000
<b>Cash Flows from Operating Activities:</b>		
Net earnings	\$ 83,961	\$ 66,942
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	29,729	20,691
Tax benefit from exercise of stock options	18,856	13,312
Deferred income taxes	(363)	(3,865)
Increase in assets:		
Merchandise inventories	(126,453)	(124,169)
Prepaid expenses and other current assets	(3,112)	(2,360)
Other assets	(335)	(889)
Increase (decrease) in liabilities:		
Accounts payable	103,765	69,136
Accrued expenses and other current liabilities	28,015	12,895
Income taxes payable	(339)	(1,516)
Deferred rent	1,650	1,644
Net cash provided by operating activities	<u>135,374</u>	<u>51,821</u>
<b>Cash Flows from Investing Activities:</b>		
Capital expenditures	(49,779)	(57,466)
Net cash used in investing activities	<u>(49,779)</u>	<u>(57,466)</u>
<b>Cash Flows from Financing Activities:</b>		
Proceeds from exercise of stock options	13,847	9,314
Net cash provided by financing activities	<u>13,847</u>	<u>9,314</u>
Net increase in cash and cash equivalents	99,442	3,669
<b>Cash and cash equivalents:</b>		
Beginning of period	239,328	144,031
End of period	<u>\$ 338,770</u>	<u>\$ 147,700</u>

See accompanying Notes to Consolidated Financial Statements.

**BED BATH & BEYOND INC. AND SUBSIDIARIES**  
***Notes to Consolidated Financial Statements***

**1) Basis of Presentation**

The accompanying consolidated financial statements, except for the March 3, 2001 consolidated balance sheet, have been prepared without audit. In the opinion of Management, the accompanying consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of Bed Bath & Beyond Inc. and subsidiaries (the "Company") as of September 1, 2001 and March 3, 2001 and the results of their operations for the three months and six months ended September 1, 2001 and August 26, 2000, respectively, and their cash flows for the six months ended September 1, 2001 and August 26, 2000, respectively. Because of the seasonality of the specialty retailing business, operating results of the Company on a quarterly basis may not be indicative of operating results for the full year.

The accompanying unaudited consolidated financial statements are presented in accordance with the requirements for Form 10-Q and consequently do not include all the disclosures normally required by accounting principles generally accepted in the United States of America. Reference should be made to Bed Bath & Beyond Inc.'s Annual Report for the fiscal year ended March 3, 2001 for additional disclosures, including a summary of the Company's significant accounting policies.

**2) Authorized Shares of Common Stock**

In June 2001, the shareholders approved an amendment to the Company's Certificate of Incorporation to increase the number of authorized shares of common stock (par value \$.01 per share) from 350,000,000 shares to 900,000,000 shares.

**3) Earnings per Share**

The Company presents earnings per share on a basic and diluted basis. Basic earnings per share has been computed by dividing net earnings by the weighted average number of shares outstanding. Diluted earnings per share has been computed by dividing net earnings by the weighted average number of shares outstanding including the dilutive effect of stock options.

**4) Reclassifications**

Certain reclassifications have been made to the fiscal 2000 consolidated financial statements to conform to the fiscal 2001 consolidated financial statement presentation.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Results of Operations**

*Three Months Ended September 1, 2001 vs. Three Months Ended August 26, 2000*

Net sales for the second quarter ended September 1, 2001 were \$713.6 million, an increase of \$124.3 million or approximately 21.1% over net sales of \$589.4 million for the corresponding quarter last year. Approximately 79% of the increase was attributable to new store net sales. The increase in comparable store net sales in the second quarter of 2001 was 4.8%. The increase in comparable store net sales is due to a number of factors, including but not limited to, the continued consumer acceptance of the Company's merchandise offerings, a strong focus on customer service and the continued success of the Company's advertising program. Approximately 55% and 45% of net sales for the second quarter were attributable to sales of domestics merchandise and home furnishings merchandise, respectively.

Gross profit for the second quarter of 2001 was \$291.3 million or 40.8% of net sales, compared with \$241.3 million or 40.9% of net sales during the second quarter of 2000.

Selling, general and administrative expenses ("SG&A") were \$206.7 million in the second quarter of 2001 compared with \$171.3 million in the same quarter last year and as a percentage of net sales were 29.0% and 29.1% for each period, respectively.

Interest income increased to \$3.1 million for the second quarter of 2001 compared to \$1.4 million for the second quarter of 2000 due to an increase in invested cash partially offset by a decrease in the average investment interest rate.

The effective tax rate decreased to 38.5% for the second quarter of 2001 compared with 39.0% for the second quarter of 2000 due to a decrease in the amount provided for state and local taxes resulting primarily from the composition of states in which the Company currently conducts its business.

*Six Months Ended September 1, 2001 vs. Six Months Ended August 26, 2000*

Net sales for the six months ended September 1, 2001 were \$1.3 billion, an increase of \$240.9 million or approximately 23.0% over net sales of \$1.0 billion for the corresponding period last year. Approximately 80% of the increase was attributable to new store net sales. The increase in comparable store net sales for the first six months of 2001 was 4.6%. The increase in comparable store net sales is due to a number of factors, including but not limited to, the continued consumer acceptance of the Company's merchandise offerings, a strong focus on customer service and the continued success of the Company's advertising program.

Gross profit for the first six months of 2001 was \$526.3 million or 40.8% of net sales, compared with \$428.6 million or 40.9% of net sales during the same period last year.

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SG&A was \$396.0 million for the first six months of 2001 compared with \$322.2 million for the same period last year and as a percentage of net sales were 30.7% for each period.

Interest income increased to \$6.2 million for the first six months of 2001 compared to \$3.4 million for the same period last year due to an increase in invested cash partially offset by a decrease in the average investment interest rate.

The effective tax rate decreased to 38.5% for the first six months of 2001 compared with 39.0% for the same period last year due to a decrease in the amount provided for state and local taxes resulting primarily from the composition of states in which the Company currently conducts its business.

### ***Expansion Program***

The Company is engaged in an ongoing expansion program involving the opening of new stores in both existing and new markets and the expansion or replacement of existing stores with larger stores. As a result of this program, the total number of stores has increased to 344 stores at the end of the second quarter of 2001 compared with 272 stores at the end of the corresponding quarter last year. Total square footage grew to 13.2 million square feet at the end of the second quarter of 2001 from 10.8 million square feet at the end of the second quarter of last year.

During the first six months of fiscal 2001, the Company opened 33 stores resulting in an aggregate addition of 1.0 million square feet to total store space. The Company anticipates opening approximately 47 additional stores by the end of the fiscal year, aggregating approximately 1.4 million square feet of additional store space.

### ***Financial Condition***

Total assets at September 1, 2001 were \$1.4 billion compared with \$1.2 billion at March 3, 2001, an increase of \$253.0 million. Of the total increase, \$232.6 million represented an increase in current assets and \$20.4 million represented an increase in non-current assets. The increase in current assets was primarily attributable to an increase in merchandise inventories and, to a lesser extent, an increase in cash and cash equivalents. The increase in merchandise inventories was principally the result of new store space.

Total liabilities at September 1, 2001 were \$515.0 million compared with \$378.7 million at March 3, 2001, an increase of \$136.3 million. The increase was primarily attributable to a \$103.8 million increase in accounts payable (resulting from an increase in inventories) and a \$28.0 million increase in accrued expenses and other current liabilities.

Shareholders' equity was \$933.7 million at September 1, 2001 compared with \$817.0 million at March 3, 2001. The increase primarily reflects net earnings and additional paid-in capital from the exercise of stock options for the first six months of fiscal 2001.

Capital expenditures for the first six months of fiscal 2001 were \$49.8 million compared with \$57.5 million for the corresponding period last year. The decrease is primarily attributable to a decrease in leasehold improvement expenditures per square foot for the 1.0 million

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square feet added during the first six months of fiscal 2001 compared to the 1.0 million square feet added in the same period last year.

For fiscal 2001, the Company believes that its current operating cash flow, working capital and cash and cash equivalents on hand are sufficient to meet its obligations in the ordinary course of business including capital expenditures and new store openings.

***Recent Accounting Pronouncements***

In the fourth quarter of fiscal 2000, the Company adopted the provisions of the Financial Accounting Standards Board's Emerging Issues Task Force ("EITF") Issue No. 00-14, "Accounting for Certain Sales Incentives", which provides that the value of point of sale coupons and rebates that result in a reduction of the price paid by the customer be recorded as a reduction of sales. Prior to adoption, the Company recorded its point of sale coupons and rebates in cost of sales. In connection therewith, the Company has reclassified such sales incentives as a reduction of sales in the consolidated statement of earnings for the three months and six months ended August 26, 2000. The reclassifications were not material to the consolidated financial statements and had no impact on gross profit, operating profit or net earnings.

In the fourth quarter of fiscal 2000, the Company also adopted the provisions of EITF Issue No. 00-10, "Accounting for Shipping and Handling Fees and Costs", which provides that amounts billed to a customer in a sale transaction related to shipping and handling represent revenues. Prior to adoption, the Company recorded such revenues and costs in selling, general and administrative expense. In connection therewith, the Company has reclassified such shipping and handling fees to sales and shipping and handling costs to cost of sales in the consolidated statements of earnings for the three months and six months ended August 26, 2000. The reclassifications were not material to the consolidated financial statements and had no impact on operating profit or net earnings.

***Forward Looking Statements***

This Form 10-Q may contain forward looking statements. Many of these forward-looking statements can be identified by use of words such as may, will, expect, anticipate, estimate, assume, continue, project, plan, and similar words and phrases. The Company's actual results and future financial condition may differ materially from those expressed in any such forward-looking statements as a result of many factors that may be outside the Company's control. Such factors include, without limitation: general economic conditions, changes in the retailing environment and consumer spending habits; demographics and other macroeconomic factors that may impact the level of spending for the types of merchandise sold by the Company; unusual weather patterns; competition from the existing and potential competitors; competition from other channels of distribution; pricing pressures; the ability to find suitable locations at reasonable occupancy costs to support the Company's expansion program; and the cost of labor, merchandise and other costs and expenses. The Company does not undertake any obligation to update its forward-looking statements.

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*Item 6. Exhibits and Reports on Form 8-K*

- (a) The exhibits to this report are listed on the Exhibit Index included elsewhere herein.
- (b) No reports on Form 8-K were filed by the Company during the three month period ended September 1, 2001.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**BED BATH & BEYOND INC**  
(Registrant)

Date: October 15, 2001

By: */s/ Eugene A. Castagna*

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Eugene A. Castagna  
Vice President – Finance & Principal Accounting Officer

**EXHIBIT INDEX**

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10.1	Certificate of Amendment of Certificate of Incorporation of Bed Bath & Beyond Inc.	12

**CERTIFICATE OF AMENDMENT  
OF  
CERTIFICATE OF INCORPORATION  
OF  
BED BATH & BEYOND INC.  
(Under Section 805 of the Business Corporation Law)**

It is certified that:

1. The name of the corporation is BED BATH & BEYOND INC. The name under which the corporation was originally formed is B & B TEXTILE CORPORATION.
2. The original Certificate of Incorporation of the corporation was filed by the Department of State of the State of New York on October 5, 1971.
3. Paragraph (a) of Article Fourth of the Certificate of Incorporation is amended as follows to increase the number of shares from the presently authorized 350,000,000 shares of common stock, par value \$.01 per share, to 900,000,000 shares of common stock, par value \$.01 per share. The 1,000,000 shares of preferred stock, par value \$.01 per share, shall remain unchanged.

"(a) Authorized Classes of Stock: The total number of shares which the corporation shall have the authority to issue is 901,000,000 of which 900,000,000 shares are designated Common Stock, par value \$.01 per share ("Common Stock"), and 1,000,000 shares are designated Preferred Stock, par value \$.01 per share ("Preferred Stock")."

4. The amendment of the Certificate of Incorporation was authorized first by vote of the Board of Directors of the corporation and then by the vote of the holders of a majority of all outstanding shares entitled to vote thereon.

IN WITNESS WHEREOF, we have subscribed this document on July 26, 2001 and do hereby affirm, under the penalties of perjury, that the statements contained herein have been examined by us and are true and correct.

/s/ Steven H. Temares

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STEVEN H. TEMARES, President

/s/ Warren Eisenberg

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WARREN EISENBERG, Secretary